DEFINITIONS OF WINE

We feel the ethos and philosophy behind the creation of wine is the most important thing to consider, more than a certification.

Practising or certified we feel those producers who work with a philosophy in mind should be recognised. Those producers who respect the land they work, the wine they make and the people they employ.

To this end, you will see producers in this portfolio recognised as acting in a sustainable manner, having organic or biodynamic practices or producing certified organic wines.
I’m a big fan of common sense and frequently find myself lamenting a lack of it but there are times when that very absence should be celebrated – when people, sometimes just one mad person, can see a value that others cannot and are stubborn and committed enough to believe that the rest of world is wrong.

So, at Alliance we look high and low, for the new and the renewed, sometimes in once famous places where fashion has moved on and the essence and faith is kept by just a few, in the face of all common sense.

We are inspired by these people and places - both elements necessary to achieve greatness and so we venture, often far from the beaten path, to seek out and champion the outsiders, the underdogs and the mavericks, artisans with belief and vision, who excel at their craft and have an inherent respect for the land that they are a part of.

Our vision is simple. We look forward to working with you to get better wine, made in a better way, into every glass.

Thank you again for your support.

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01505 506 060
NEW WINERIES

Yet again our buying team have been relentless in crossing the globe tasting, trying and discovering the very best that is out there. From Yacoubian-Hobbs in the wild ancient land of Armenia to our extraordinary new range of English and Swedish ciders that we are very proud to be including in our offering there is something for everyone.
Leon & Laurence Heitzmann with Clement Klur at Domaine Klur, Alsace
<table>
<thead>
<tr>
<th>FRANCE</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Pierre Mignon</td>
<td></td>
</tr>
<tr>
<td>2916 Grande Réserve Premier Cru</td>
<td>N/V</td>
</tr>
<tr>
<td>2919 Grande Réserve Premier Cru (37.5cl.)</td>
<td>N/V</td>
</tr>
<tr>
<td>2915 Brut Prestige (150cl.)</td>
<td>N/V</td>
</tr>
<tr>
<td>2918 Cuvée Madame</td>
<td></td>
</tr>
<tr>
<td>2917 Brut Rosé</td>
<td></td>
</tr>
<tr>
<td>2921 Brut Rosé (37.5cl.)</td>
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</tbody>
</table>

| André Roger |   |
| 5140 Grande Réserve, Grand Cru | N/V | 12x75cl |

| Domaine des Baumard |   |
| 1158 Crémant de Loire Blanc, Carte Turquoise | N/V | 12x75cl |
| 1162 Crémant de Loire Rosé, Carte Corail | N/V | 12x75cl |

| Domaine Klur |   |
| 2641 Crémant d’Alsace, Sans Souffre | N/V | 6x75cl |

| Domaine Jean Perrier et Fils |   |
| 3121 Crémant de Savoie | N/V | 6x75cl |

| Maison Antech |   |
| 3739 Blanquette de Limoux Brut, Cuvée Francoise | N/V | 6x75cl |

| ARGENTINA |   |
| Vida Orgánica |   |
| 3006 Sparkling Chardonnay | N/V | 6x75cl |

| AUSTRALIA |   |
| Majella |   |
| 2899 Sparkling Shiraz | 17/18 | 6x75cl |

Florent of Domaine des Baumard, Loire
ITALY

Tenuta Olim Bauda

* 2953 Centive Moscato d'Asti Frizzante, DOCG 18/19 6x75cl
* 2429 Pian Centive Moscato d'Asti Frizzante, DOCG (37.5cl.) 18/19 12x37.5cl

La Vita Sociale

* 3561 Prosecco, Spumante, DOC, Veneto N/V 6x75cl
* 3562 Prosecco, Spumante, DOC, Veneto (20cl.) N/V 24x20cl

Bella Modella

* 4002 Prosecco Spumante, DOC N/V 6x75cl

Cielo e Terra

Casa Defra

* 2848 Prosecco Frizzante, DOC N/V 6x75cl
* 3807 Lessini Durello, DOC N/V 6x75cl
* 2859 Prosecco Frizzante, DOC (20cl.) N/V 12x20cl
* 2856 Prosecco Spumante d'Oro, DOC N/V 6x75cl
* 2975 Rosé Spumante N/V 6x75cl

Mabis

Ibis

* 3108 Bisecco Frizzante, IGT N/V 6x75cl
* 1001 Rosato Frizzante, IGT N/V 6x75cl

Biscardo

* 3100 Prosecco Frizzante, DOC N/V 6x75cl
* 3567 Prosecco Spumante Millesimato, DOC (37.5cl) 18/19 12x37.5cl
* 1002 Prosecco Spumante Millesimato, DOC 18/19 6x75cl
* 3435 Prosecco Spumante Millesimato, DOC (150cl.) 2018 6x150cl

Giavi

* 2527 Prosecco Superiore Extra Dry, Conegliano Valdobbiadene DOCG 18/19 6x75cl
* 2523 Prosecco Superiore Brut, Conegliano Valdobbiadene DOCG 18/19 6x75cl
* 1691 Prosecco Superiore Brut Nature, Rive Di Ogliano, Conegliano Valdobbiadene DOCG 17/18 6x75cl

Pradio

* 2841 Prosecco Spumante Passaparola, DOC N/V 6x75cl

Venturini Baldini

* 2115 Reggiano Lambrusco, Cadelvento Rosato Dry, DOP 17/18 6x75cl
* 1995 Montelocco Lambrusco, DOP 18/19 6x75cl
* 1993 Marchese Manodori, DOP 17/18 6x75cl
SPAIN

Bodegas Sumarroca

- 1131 Cava Brut Reserva 2017 6x75cl
- 3946 Cava Brut Reserva Organic - AVAILABLE SUMMER 2020 2017 6x75cl
- 2713 Cava Brut Nature Gran Reserva 15/16 6x75cl
- 1135 Cava Nuria Claverol Homenatge Brut Gran Reserva 2014 6x75cl
- 1133 Cava Brut Rosé 2017 6x75cl
- 3227 Cava Nuria Claverol Brut Reserva Pinot Noir Rosé 2016 6x75cl

Equipo Navazos Wine

- 1703 Colet Navazos Extra Brut 15/16 6x75cl
- 1704 Colet Navazos Reserva Extra Brut 2013 6x75cl

Famille Pierre Mignon, Champagne
Normal service was resumed in Mendoza in 2017. Following the oddly atypical wet vintage of 2016, when it rained and rained, 2017 was a much more traditional, dry year. A year of quality, if not volume. Spring frosts put paid to a large flowering, but the following warm, dry conditions over the summer meant the fruit was allowed to reach full maturity with excellent concentration. This is a vintage that will be remembered for high quality, with the wine showing remarkable aromas, colour and a good tannins, giving good ageing potential.

Like the 2017 vintage, our Argentine portfolio is small, but perfectly formed. We are immensely proud to represent two of the very top producers in Argentina, both of whom look to the future and are committed to the concept of "terroir" specific wines.

In 2016, Jose Zuccardi was deservedly awarded the IWC Lifetime Achievement Award and, with his son Sebastian now at the reins, and the new winery in the Uco Valley fully operational, the quality is going from strength to strength. There is no complacency at Zuccardi and Sebastian continues to push forward, with an admirable determination to show the best expression of his grapes on the right sites and demonstrates the greatness that their country can offer.

At Vina Cobos, the magical touch of Paul Hobbs, one of the world's most respected winemakers shines through. Paul's distinctive, precision winemaking coupled with his talent for seeking out the best sites, and his low interventionist philosophy, means that these wines are increasingly hitting the top scores with Parker, Suckling and others. Some of these wines are made in very small quantities and we are lucky to be able to offer them to you. They are not to be missed.
**Manos Negras**

Alejandro Sejanovich is arguably Argentina’s most knowledgeable viticulturist, working as vineyard director for Bodega Catena Zapata for 16 years, he pioneered high altitude vineyard planting and conducted ground breaking research on Mendoza Malbec clones. Manos Negras focuses on latitude winemaking, planting Torrontes in the northern stretches of Cadayate in Salta, Pinot Noir in the southern-most region of Neuquen in Patagonia and cultivates 50 year old Malbec vines in the prized Altamira appellation in the Uco Valley.

---

**Vida Eterna, Mendoza**

- 3884 Malbec 2019 6x75cl

**Santuario, Mendoza**

- 2496 Malbec 18/19 6x75cl

**Man Meets Mountain, Mendoza**

- 2147 Malbec 18/19 6x75cl

**Santa Rosa Estate, Mendoza**

- 1698 Torrontés, Pinot Grigio 18/19 12x75cl
- 1694 Viognier 18/19 12x75cl
- 1695 Syrah Rosé 18/19 12x75cl
- 1696 Malbec 19/20 12x75cl
- 1697 Tempranillo 2019 12x75cl

**Vida Orgánica, Mendoza**

- 3006 Sparkling Chardonnay N/V 6x75cl
- 3372 Torrontés 18/19 12x75cl
- 3371 Malbec 19/20 12x75cl
Viña Cobos, Mendoza

In 1989, Paul Hobbs visited Mendoza for the first time. Driving over the Andes from Chile, he fell in love with the place, the people, but also with the potential to make great wine. He began experimenting with wild fermented Chardonnay and then with the variety that would become Argentina’s calling card - Malbec. His first 10 barrel vintage of Malbec persuaded the American press of the potential of this grape. Paul established his own winery, Vina Cobos, in 1999 and 21 years later, Paul continues to makes wines that are authentic expressions of the terroir from which they come. In an exploration of the different terroirs across Mendoza Paul looks for the most distinguished regions in Luján de Cuyo and Valle de Uco to produce wines that uniquely express their origins. The winery’s elegant and balanced wines are a result of meticulous vineyard farming and utmost respect for terroir.

Felino

<table>
<thead>
<tr>
<th>No.</th>
<th>Code</th>
<th>Description</th>
<th>Vintage</th>
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<tbody>
<tr>
<td>7828</td>
<td>Chardonnay</td>
<td>12x75cl</td>
<td>18/19</td>
<td></td>
</tr>
<tr>
<td>7825</td>
<td>Malbec</td>
<td>12x75cl</td>
<td>18/19</td>
<td></td>
</tr>
<tr>
<td>7826</td>
<td>Cabernet Sauvignon</td>
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Bramare Appellation

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<tr>
<td>7832</td>
<td>Malbec, Luján de Cuyo</td>
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<tr>
<td>7833</td>
<td>Malbec, Valle de Uco</td>
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<td>16/17</td>
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<tr>
<td>7834</td>
<td>Cabernet Sauvignon, Luján de Cuyo</td>
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Bramare Vineyard Designate

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<th>Bottle size</th>
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</thead>
<tbody>
<tr>
<td>2409</td>
<td>Chardonnay, Los Arbolitos Vineyard, Los Chacayes</td>
<td>6x75cl</td>
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<tr>
<td>2728</td>
<td>Malbec, Zingaretti Vineyard, Valle de Uco</td>
<td>6x75cl</td>
<td>16/17</td>
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<tr>
<td>7835</td>
<td>Malbec, Rebon Estate, Valle de Uco</td>
<td>6x75cl</td>
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<tr>
<td>7830</td>
<td>Malbec, Marchiori Vineyard, Luján de Cuyo</td>
<td>6x75cl</td>
<td>16/17</td>
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</table>

Cobos

<table>
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<tr>
<th>No.</th>
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<th>Vintage</th>
<th>Bottle size</th>
</tr>
</thead>
<tbody>
<tr>
<td>1927</td>
<td>Cobos Malbec, Block C2, Marchiori Vineyard, Luján de Cuyo</td>
<td>3x75cl</td>
<td>2016</td>
<td></td>
</tr>
</tbody>
</table>

Manos Negras, Mendoza
Internationally renowned winemaker Paul Hobbs has partnered with the Yacoubian family journeying to the birthplace of wine to craft modern, worldclass wines using indigenous varieties from Armenia. Drawn to the land by the myth and history across 6,000 years of viticulture and winemaking Paul found the long narrow plateau in the Vayots Dzor province an ideal backdrop for his latest project to explore his ongoing fascination with wine and its diverse potential.

**Yacoubian Hobbs**

- **3926 Dry White**
  - 2017
  - 12x75cl

- **3923 Sarpina**
  - 2016
  - 12x75cl

- **3927 Areni**
  - 2016
  - 12x75cl
Luke Joliffe of Stella Bella Wines, Margaret River
Stella Bella Wines, Margaret River
This boutique winery in the heart of Margaret River creates idiosyncratic named ranges like Suckfizzle and Skuttlebutt in a low interventionist and organic way keeping their approach as simple as possible to allow their cherished vineyards to show their quality. It is not merely in the names where these wines are memorable, as once you have tasted them you will see why Luke Jolliffe, the winemaker, continues to receive recognition and awards from around the world for wines that have that wonderful Margaret River restraint and elegance, but are bound together with a fruit purity that makes them delectable.

Stella Bella
- 8346 Semillon, Sauvignon Blanc
- 8344 Chardonnay
- 2433 Cabernet, Merlot
- 8352 Shiraz
- 8354 Cabernet Sauvignon
- 8362 Pink Muscat (37.5cl.)

Otro Vino
- 3681 Chardonnay
- 3682 The Italian, Sangiovese Merlot

Suckfizzle
- 3802 Chardonnay
- 2939 Sauvignon Blanc, Semillon
- 2945 Cabernet Sauvignon

Luminosa
- 1091 Chardonnay

One Chain Vineyards, South Eastern Australia
- 1310 The Googly Chardonnay
- 1311 The Wrong Un Shiraz, Cabernet

Ricca Terra, South Australia
- 3347 Bronco Buster
- 3346 The Colour Of Calmness
- 3344 Bullets Before Cannonballs

Wild & Wilder, South Australia
Cloud Cuckoo Land
- 3762 Fiano, Greco, Zibibbo, Riverland
- 3763 Nero d’Avola, Montepulciano, Riverland

The Character Series
- 2543 The Courtesan Riesling, Clare Valley
- 8997 The Pugilist Cabernet Sauvignon, Langhorne Creek
- 3518 The Exhibitionist Merlot, South Australia
- 9112 The Opportunist Shiraz, Langhorne Creek
- 2673 The Unforgettable Grenache, Shiraz, Mataro, South Australia

Tabula Rasa
- 3276 Tabula Rasa #V18 White (50cl.)
- 2422 Tabula Rasa #V18 Red (50cl.)
**Thistledown, South Australia**

Ever since historic Scots, James Busby and John MacArthur founded the Australian wine industry in the early 19th century, the relationship between Scotland and Australia has been an enduring one. Guardians of this long history, Thistledown Wine Co. continues the tradition of Scottish ingenuity and great Australian wine. From their small-batch winery in the idyllic Adelaide Hills, they work with pristine fruit sourced from iconic vineyard sites. Giles Cooke MW and Fergal Tynan MW, with the helping hand of Peter Leske, craft lithe, energetic wines that illustrate the benefits of great sites and intelligent, low-intervention winemaking. Giles and Fergal share a particular passion for Grenache and, in ever more detail, Thistledown continue to unpick the rich patchwork of South Australian Grenache – reassembling it in their own inimitable style. This unique blend of superb fruit sources and experience in both the New and the Old Worlds helps craft wine of subtlety, texture and detail – wines perfectly suited to complement rather than overwhelm fine food.

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Year</th>
<th>Size</th>
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<tbody>
<tr>
<td>2942</td>
<td>The Great Escape Chardonnay, Adelaide Hills</td>
<td>17/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3451</td>
<td>Advance Release Roussanne, Roger’s Road, McLaren Vale</td>
<td>2018</td>
<td>6x75cl</td>
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<tr>
<td>2723</td>
<td>Suilven Chardonnay, Adelaide Hills</td>
<td>17/18</td>
<td>6x75cl</td>
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<tr>
<td>3641</td>
<td>Gorgeous Grenache Rosé, South Australia</td>
<td>2019</td>
<td>12x75cl</td>
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<tr>
<td>3059</td>
<td>Gorgeous Grenache, Barossa and McLaren Vale</td>
<td>2018/19</td>
<td>12x75cl</td>
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<tr>
<td>3484</td>
<td>Cunning Plan Shiraz, McLaren Vale</td>
<td>2018</td>
<td>6x75cl</td>
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<tr>
<td>2943</td>
<td>Thorny Devil Grenache, Barossa Valley</td>
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<td>6x75cl</td>
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<tr>
<td>3455</td>
<td>The Quickening Shiraz, Eden &amp; Ebenezer, Barossa Valley</td>
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<tr>
<td>3107</td>
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<td>Advance Release Shiraz, Mattschooss Vineyard, Eden Valley, Barossa</td>
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<td>3846</td>
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<td>Advance Release Grenache, Moritz Road, Blewitt Springs, McLaren Vale</td>
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<tr>
<td>2114</td>
<td>She’s Electric Single Vineyard Old Vine Grenache, McLaren Vale</td>
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<tr>
<td>3095</td>
<td>Silken Beastie Shiraz, Barossa Valley</td>
<td>17/18</td>
<td>6x75cl</td>
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<td>2614</td>
<td>Bachelor’s Block Single Site Shiraz, Ebenezer, Barossa Valley</td>
<td>17/18</td>
<td>6x75cl</td>
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<td>3486</td>
<td>This Charming Man Single Vineyard Old Vine Grenache, Clarendon, McLaren Vale</td>
<td>2018</td>
<td>6x75cl</td>
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<tr>
<td>2875</td>
<td>Sands of Time Single Vineyard Old Vine Grenache, Blewitt Springs, McLaren Vale</td>
<td>17/18</td>
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</table>

Giles Cooke MW, Peter Leske & Fergal Tynan MW of Thistledown Wines, Adelaide Hills
<table>
<thead>
<tr>
<th><strong>Majella, Coonawarra</strong></th>
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<tbody>
<tr>
<td>2899 Sparkling Shiraz</td>
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<tr>
<td>8337 The Musician Cabernet, Shiraz</td>
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<td>8336 Shiraz</td>
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<tr>
<td>8338 Cabernet Sauvignon</td>
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<table>
<thead>
<tr>
<th><strong>Symphonia, Victoria</strong></th>
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</thead>
<tbody>
<tr>
<td>2419 Petit Manseng, King Valley</td>
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<td>2421 Quintas, King Valley</td>
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<table>
<thead>
<tr>
<th><strong>Garagiste, Mornington Peninsula</strong></th>
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<tbody>
<tr>
<td>2153 Cotier Gewürztraminer</td>
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<tr>
<td>2154 Cotier Sauvignon Blanc</td>
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<tr>
<td>2155 Le Stagiaire Chardonnay</td>
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<td>2156 Le Stagiaire Pinot Noir</td>
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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>2662 Lady A Fumé Blanc</td>
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<tr>
<td>2663 Cabernet Sauvignon</td>
</tr>
</tbody>
</table>

Barney Flanders of Garagiste, Mornington Peninsula
AUSTRIA

**Weingut Högl, Wachau**

- 3308 Riesling Federspiel, J&G  
  17/18  
  6x75cl
- 3307 Grüner Veltliner Federspiel, Ried Schön  
  18/19  
  6x75cl
- 3309 Grüner Veltliner Smaragd, Ried Schön  
  17/18  
  6x75cl
- 3312 Riesling Smaragd, Ried Bruck  
  18/19  
  6x75cl

**Johannes Trapl, Carnuntum**

The driven winemaker Johannes Trapl grows traditional Austrian varieties organically in the region of Carnuntum. His organic journey began over 10 years ago with the initial goal being to have all of his vineyards certified, his attention has now turned to biodynamic practices. Devoted to plant diversity and vineyard care, his grapes are carefully watched as they reach a steady, healthy ripeness. This natural, low tech approach is continued in the winery where grapes for his premium wines are foot-trodden and then naturally fermented before being aged in amphoras to help bring to life the efforts and attention shown in the vineyard.

- 3774 Grüner Veltliner  
  18/19  
  6x75cl
- 2166 Carnuntum White  
  18/19  
  6x75cl
- 3776 Karpatenschiefer, Grüner Veltliner Orange Wine  
  2018  
  6x75cl
- 2164 Carnuntum Red  
  17/18  
  6x75cl
- 2163 Blaufränkisch Prellenkirchen  
  2017  
  6x75cl

**Funkstille, Niederösterreich**

We all need a little ‘Funkstille’ (radio silence) in our life now and again. Kick back and take a moment to enjoy the silence with a glass of Grüner Veltliner. With its subtle exotic hints, ripe pear and fresh citrus flavours, it’s a dry wine with complex flavours. The palate is rich with flavours of melon and grapefruit with a refreshing, zippy finish.

- 3994 Grüner Veltliner  
  2019  
  6x75cl

Case rate means 9 litre equivalent or 2 cases of 6 x 75cl All prices exclude VAT  |  Tel: 01505 506060  |  orders@alliancewine.com
Enira, Bessa Valley

Count Stephan von Neipperg, owner of several famous Bordeaux properties, including Châteaux Canon La Gaffelière and La Mondotte, sought out the Bessa Valley where the wonderful clay-limestone soils showed him the potential to make great wines. In the shadow of the dramatic Rhodope Mountains, these soils provide the structure, strength and minerality that allows Stephan to create wonderful wines that are full of power and elegance.

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Year</th>
<th>Bottle Size</th>
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<tr>
<td>1354</td>
<td>Enira</td>
<td>15/16</td>
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<tr>
<td>1356</td>
<td>Enira Reserva</td>
<td>14/15</td>
<td>6x75cl</td>
</tr>
</tbody>
</table>
Maria Luz Marín and her son, Felipe, of Casa Marin, San Antonio
**Espinos Y Cardos**
Los Espinos, Central Valley
- 8612 Chardonnay 19/20 12x75cl
- 1476 Sauvignon Blanc 2019 12x75cl
- 8622 Cabernet Sauvignon 18/19 12x75cl
- 3795 Merlot 2019 6x75cl

Santa Macarena, Aconcagua
- 2468 Pinot Noir 18/19 6x75cl

**Tinto de Rulo, Bio Bio Valley**
Tinto de Rulo is the project of three friends who, by pooling resources, make wine together – but even then it’s a small project, making just 1200 cases in total. Tiny plots of Pais and Malbec, ranging from 70 to 200 years in age, are spread across Itata and Bio Bio. They have a little plot of Carignan from just over the hills in Maule as well. Fruit from these pristine organic vineyards is fermented in clay amphorae and very old native rauli pipes with only minimal sulphur added at bottling – these wines are a proper introduction to this wilder side of Chile.

- 3649 Blanco De Rulo Moscatel, Bio Bio Valley 18/19 6x75cl
- 2107 Pipeño, Bio Bio Valley 18/19 6x75cl
- 2108 Carignan, Maule Valley 16/17 6x75cl
- 2109 Malbec, Bio Bio Valley 18/19 6x75cl

**Casa Marin, San Antonio**
- 2459 Sauvignon Gris, Estero Vineyard 18/19 6x75cl
- 2458 Sauvignon Blanc, Cipreses Vineyard 18/19 6x75cl
- 2457 Riesling, Miramar Vineyard 17/18 6x75cl
- 2460 Gewürztraminer, Casona Vineyard 16/17 6x75cl
- 2461 Pinot Noir, Litoral Vineyard 13/18 6x75cl
- 2462 Pinot Noir, Lo Abarca Hills Vineyard 11/12 6x75cl
- 2463 Syrah, Miramar Vineyard 10/12 6x75cl

**Indómita**
Costa Vera
- 9428 Sauvignon Blanc, Central Valley 19/20 12x75cl
- 9424 Chardonnay, Central Valley 19/20 12x75cl
- 2022 Cabernet Sauvignon Rosé, Central Valley 19/20 12x75cl
- 9430 Merlot, Central Valley 19/20 12x75cl
- 9426 Cabernet Sauvignon, Central Valley 18/19 12x75cl
- 1869 Carménère, Central Valley 2019 12x75cl

**Nostros Reserva**
- 9418 Sauvignon Blanc, Casablanca 19/20 12x75cl
- 1868 Riesling, Bio Bio 18/19 12x75cl
- 9421 Pinot Noir, Casablanca 2019 12x75cl
- 1344 Malbec, Bío Bío 18/19 12x75cl
- 9422 Carménère, Maipo 18/19 12x75cl

**Nostros Gran Reserva**
- 9414 Chardonnay, Casablanca 18/19 12x75cl
- 9416 Merlot, Maipo 18/19 12x75cl
- 9419 Cabernet Sauvignon, Maipo 18/19 12x75cl
Duette
- 2883 Chardonnay, Casablanca 18/19 6x75cl
- 2882 Cabernet Sauvignon, Carménère, Maipo 17/18 6x75cl

Zardoz
- 2881 Zardoz, Maipo 17/18 6x75cl

Odfjell

Armador
- 3423 Sauvignon Blanc, San Antonio Valley 18/19 12x75cl
- 3424 Merlot, Maipo 18/19 12x75cl
- 3425 Carménère, Central Valley 18/19 12x75cl
- 3426 Syrah, Maipo 18/19 12x75cl
- 3429 Cabernet Sauvignon, Maipo 17/18 12x75cl

Orzada
- 3428 Carménère, Maule 18/19 12x75cl
- 3427 Carignan, Maule 18/19 12x75cl

Flagship Wines
- 3430 Aliara, Central Valley 13/14 6x75cl
- 1685 Odfjell, Cauquenes 14/16 6x75cl

Harvest time at Tinto de Rulo, Bio Bio Valley
ENGLAND

Hidden Spring, East Sussex

At the southern edge of the Weald, where it cascades headlong towards the coast, nestles the small vineyard of Hidden Spring. The new owners David and Chris have looked to breathe new life into this site. A veteran of the English wine scene, having been planted over 30 years ago, it was until recently more campsite than vineyard. It has been rescued from this ignominy, the campsite swept away and 24,000 vines newly planted. Working the land themselves, managing the winemaking and doing their own bottling, it is quite clear this is more than just another hobby business. This is an obsession. Their ambition is clear and the future looks very exciting.
Christopher Duburcq of Domaine Sainte Marie, Provence
LOIRE

**Nantais**

**Domaine des Herbauges**

- **108** Muscadet Sur Lie Côtes de Grandlieu, La Roche Blanche
  - 18/19
  - 6x75cl

**Anjou-Saumur**

**Domaine des Baumard**

One of the Loire's most lauded producers, Florent Baumard has courted controversy by pursuing his own ideas and challenging the status quo. In a deeply traditional region, his early adoption of screwcaps and different vine trellising systems marked him out as the enfant terrible of Savennières. His mantra now encompasses a belief in the individuality of each vintage, believing it should be made with minimal intervention to allow the wine to reflect its vintage and unique character. His Savennières from the famous vineyards of Clos St Yves and Clos du Papillon are rich, yet with a balance and elegance that are unrivalled. His top cuvée of 'Trie Speciale' is only made in very exceptional vintages when grape quality is optimal. It is a wine full of paradox, honeyed and yet dry, rounded and yet firm. The rich fruit, tremendous weight and concentration ensure that it is a thoroughly memorable experience.

- **1158** Crémant de Loire Blanc, Carte Turquoise
  - N/V
  - 12x75cl
- **1162** Crémant de Loire Rosé, Carte Corail
  - N/V
  - 12x75cl
- **1151** Savennières, Clos St Yves
  - 17/18
  - 12x75cl
- **1153** Savennières, Clos du Papillon
  - 04/06
  - 12x75cl
- **1153** Savennières, Clos du Papillon
  - 2007
  - 12x75cl
- **1156** Savennières, Trie Speciale
  - 2014
  - 12x75cl
- **2784** Côteaux du Layon, Carte d'Or (37.5cl.)
  - 17/18
  - 12x37.5cl
- **1168** Quarts de Chaumes (37.5cl.)
  - 2012
  - 12x37.5cl

**Chinon**

**Domaine de la Noblaie**

- **1409** Chinon
  - 18/19
  - 6x75cl

**Touraine**

**Domaine Patrick Vauvy, Loire**

- **1142** Sauvignon de Touraine
  - 18/19
  - 12x75cl
- **1143** Rosé de Touraine
  - 18/19
  - 12x75cl

**Sancerre**

**Domaine Dauny, Loire**

- **1188** Sancerre Blanc
  - 18/19
  - 12x75cl
- **1189** Sancerre Blanc (37.5cl.)
  - 18/19
  - 24x37.5cl
- **1186** Sancerre Rosé
  - 18/19
  - 12x75cl
- **1216** Sancerre Rouge
  - 18/19
  - 12x75cl

**Domaine Picard**

- **1525** Sancerre Blanc
  - 18/19
  - 12x75cl
- **2776** Sancerre Rosé
  - 18/19
  - 12x75cl
**Domaine François Crochet**
To the south west of the town of Sancerre, lies the tiny commune of Bué. Here you find François Crochet single handedly managing his 10 hectares. Doing much of the work in the vineyards himself, he is committed to hand harvesting to help maintain the quality of the resulting wine. Unable to make enough wine to keep pace with demand these wines are some of the most precise and refined Sancerres you will ever get to taste if you get the chance.

<table>
<thead>
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<tbody>
<tr>
<td>1190</td>
<td>Sancerre Blanc, Les Perrois</td>
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<tr>
<td>1197</td>
<td>Sancerre Blanc, Exils</td>
<td>16/17</td>
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<td>2033</td>
<td>Sancerre Blanc, Chêne Marchand</td>
<td>17/18</td>
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<tr>
<td>2703</td>
<td>Sancerre Rosé</td>
<td>17/18</td>
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<tr>
<td>1342</td>
<td>Sancerre Rouge, Réserve de Marcigoué</td>
<td>14/16</td>
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**Pouilly Fumé**

<table>
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<tr>
<td>1198</td>
<td>Pouilly Fumé, Les Loges</td>
<td>18/19</td>
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</table>

**Bouchié Chatellier**
Domaine Bouchié Chatellier is one of the most outstanding producers in Pouilly Fumé. Rubbing neighbourly shoulders with the inimitable Didier Dagueneau, and with vines planted on the same Silex soils as Didier’s, the domaine’s gently tended vines benefit from that high proportion of flint, which stores and reflects the heat so well. The levels of resulting ripeness as well as the incredibly rich flinty minerality imbues the wine with a delicious complexity that few others can match.

<table>
<thead>
<tr>
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<td>Pouilly Fumé, Argile à S</td>
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**ALSACE**

**Cave de Ribeauvillé**

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<tbody>
<tr>
<td>2621</td>
<td>Pinot Blanc</td>
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<tr>
<td>2623</td>
<td>Riesling</td>
<td>17/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>2619</td>
<td>Gewürztraminer</td>
<td>16/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>2622</td>
<td>Pinot Noir</td>
<td>14/16</td>
<td>6x75cl</td>
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**Domaine Klur**

<table>
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<tr>
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<tbody>
<tr>
<td>2641</td>
<td>Crémant d’Alsace, Sans Souffre</td>
<td>N/V</td>
<td>6x75cl</td>
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<tr>
<td>2646</td>
<td>Gentil de Katz</td>
<td>16/17</td>
<td>6x75cl</td>
</tr>
<tr>
<td>2644</td>
<td>Katz Riesling Sec</td>
<td>17/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>2647</td>
<td>Katz Pinot Gris</td>
<td>17/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>2642</td>
<td>Klur Gewürztraminer</td>
<td>2015</td>
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</tr>
<tr>
<td>2643</td>
<td>Klur Riesling Grand Cru, Wineck Schlossberg</td>
<td>14/16</td>
<td>6x75cl</td>
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**Klur Natur**

<table>
<thead>
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<tbody>
<tr>
<td>3491</td>
<td>Pet en l’air</td>
<td>2018</td>
<td>6x75cl</td>
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<tr>
<td>3490</td>
<td>Il Y A De l’or..dans l’air</td>
<td>17/18</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3489</td>
<td>Air De Famille</td>
<td>2018</td>
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BURGUNDY

**Domaine Thomas Gérard et Filles**

<table>
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<th>Description</th>
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<th>Bottle Size</th>
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</thead>
<tbody>
<tr>
<td>3849</td>
<td>1er Cru, Blagny</td>
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**Chablis**

**Domaine Michaut Freres**

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<tr>
<td>2465</td>
<td>Chablis</td>
<td>2019</td>
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<tr>
<td>2480</td>
<td>1er Cru, Beauroy</td>
<td>17/18</td>
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**Domaine Defaix**

<table>
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<tbody>
<tr>
<td>2386</td>
<td>Chablis</td>
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<tr>
<td>2388</td>
<td>1er Cru, Côte de Lechet</td>
<td>18/19</td>
<td>12x75cl</td>
</tr>
<tr>
<td>2399</td>
<td>Grand Cru, Vaudesir</td>
<td>17/18</td>
<td>12x75cl</td>
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**Domaine Pinson**

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<tbody>
<tr>
<td>1526</td>
<td>Charîne et Laurent Pinson, Chablis</td>
<td>17/18</td>
<td>12x75cl</td>
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<tr>
<td>1527</td>
<td>1er Cru, Montmains</td>
<td>2018</td>
<td>12x75cl</td>
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<tr>
<td>3305</td>
<td>1er Cru, Mont de Milieu</td>
<td>2016</td>
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<tr>
<td>1528</td>
<td>Grand Cru, Les Clos</td>
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<td>12x75cl</td>
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</table>

**Domaine Grossot**

Following in the footsteps of her parents, Eve Grossot has now taken charge at this family domaine. She has chosen to continue the estate’s focus on expressing the wonderful terroir of their land whilst translating this into more elegant, fine examples of Chablis. Following organic practices, her sights are set on all vineyards being fully certified organic by 2019. The wines have mouth-watering minerality and a wonderfully pure, appley fruit that electrifies the palate, whilst retaining a considerable richness for Chablis.

<table>
<thead>
<tr>
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<tr>
<td>2402</td>
<td>Chablis</td>
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<tr>
<td>1529</td>
<td>1er Cru, Fourneaux</td>
<td>2015</td>
<td>12x75cl</td>
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<tr>
<td>2403</td>
<td>1er Cru, Vaucoupin</td>
<td>16/17</td>
<td>12x75cl</td>
</tr>
<tr>
<td>2406</td>
<td>1er Cru, Mont de Milieu</td>
<td>16/17</td>
<td>12x75cl</td>
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**Côte de Nuits**

**Domaine Forey**

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<th>Bottle Size</th>
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<tbody>
<tr>
<td>2135</td>
<td>Nuits-St-Georges</td>
<td>2016/18</td>
<td>12x75cl</td>
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**Domaine Burguet**

<table>
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<tr>
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<tbody>
<tr>
<td>2842</td>
<td>Gevrey-Chambertin, Symphonie</td>
<td>2014</td>
<td>12x75cl</td>
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<tr>
<td>2842</td>
<td>Gevrey-Chambertin, Symphonie</td>
<td>2017</td>
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**Côte de Beaune**

**Domaine Michelot**

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<tr>
<td>2492</td>
<td>Meursault</td>
<td>16/17</td>
<td>12x75cl</td>
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<tr>
<td>2031</td>
<td>Meursault, Les Narvaux</td>
<td>2017/18</td>
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</tr>
</tbody>
</table>
### Domaine Pillot
Laurent Pillot, who took over the running of Domaine Pillot in his mid-twenties, transformed his family estate from grape growers to a leading estate and one of the superstars of Chassagne-Montrachet. With a superb collection of vineyards and a modern winemaking facility on the edge of the village, both their red and white wines are of an excellent quality, with underlying minerality shines through.

- **2362 Chassagne-Montrachet Blanc** 17/18 12x75cl
- **2180 Chassagne-Montrachet 1er Cru Blanc, Champgrains** 2018 12x75cl
- **1370 Volnay** 17/18 12x75cl
- **2282 Pommard, Tavannes** 15/16 12x75cl
- **2296 Chassagne-Montrachet 1er Cru Rouge, Morgeot** 17/18 12x75cl
- **2181 Beune 1er Cru, Boucherottes** 15/16 12x75cl

### Domaine Lucien Muzard Et Fils
- **2525 Puligny-Montrachet Blanc** 2018 12x75cl
- **2526 Santenay 1er Cru, Gravières** 16/17 12x75cl

### Côte Chalonnaise
#### Domaine Jaeger-Defaix
- **2387 Rully 1er Cru Blanc, Mont-Palais** 18/19 12x75cl
- **2407 Rully Rouge** 2018 12x75cl
- **2401 Rully 1er Cru Rouge, Clos du Chapitre** 17/18 12x75cl

### Mâconnaiss
#### Domaine Fichet
- **2317 Mâcon-Villages** 18/19 12x75cl
- **2869 Mâcon-Villages (37.5cl.)** 18/19 12x37.5cl
- **2318 Bourgogne, Pinot Noir** 18/19 12x75cl

#### Domaine de Fussiacus
- **2632 Mâcon-Fuissé** 18/19 12x75cl
- **2635 St-Véran** 18/19 12x75cl

#### Domaine Les Vieux Murs
- **2636 Pouilly-Fuissé** 18/19 12x75cl
BEAUJOLAIS

- **Domaine de la Couvette**
  - 1545 Beaujolais Blanc 18/19 6x75cl
  - 1544 Beaujolais Rouge 18/19 6x75cl
  - 1543 Organic Beaujolais 18/19 6x75cl

- **Domaine Berrod**
  - 1960 Fleurie 18/19 12x75cl
  - 1964 Fleurie (37.5cl.) 17/18 24x37.5cl

- **Domaine de Colette**
  - 1930 Beaujolais-Villages 18/19 12x75cl
  - 1935 Morgon 16/17 12x75cl
  - 1546 Regnie 16/17 6x75cl

BORDEAUX

- **Regional Bordeaux**
  - 3211 Château Grand Gamelle 15/16 6x75cl

- **Côtes de Bordeaux**
  - 3295 Château Les Platanes 16/17 6x75cl

- **Haut-Médoc**
  - 3575 Château Lamothe-Cissac 15/16 12x75cl
  - 1089 Château Lamothe-Cissac (150cl.) 15/16 6x150cl
  - 1487 Château Bel-Orme Tronquoy De Lalande Cru Bourgeois 2012 6x75cl
  - 3812 Château Cantemerle 5ème Cru Classé 2011 6x75cl

- **St-Estèphe**
  - 3208 Château Haut-Baradieu 2011 4x75cl
  - 3828 Château Tronquoy Lalande 11/12 12x75cl
  - 3816 Château Lafon-Rochet 4ème Cru Classé 2014 6x75cl
  - 3815 Château Montrose 2ème Cru Classé 2012 6x75cl

- **Pauillac**
  - 3207 Château Richebon 2014 6x75cl
  - 3821 Château Grand-Puy Ducasse 5ème Cru Classé 2011 4x75cl
  - 2217 Château Pontet-Canet Bio 5ème Cru Classé 2012 12x75cl

- **St-Julien**
  - 3819 Château Gloria 2016 6x75cl
  - 3829 Château Branaire Ducru 4ème Cru Classé 2014 6x75cl
  - 3822 Château Talbot 4ème Cru Classé 2012 12x75cl
  - 2218 Château Talbot 4ème Cru Classé 14/15 6x75cl
  - 3818 Château Léoville-Barton 2ème Cru Classé 2014 12x75cl
### Margaux

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<tr>
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<tr>
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<td>Château Soussans</td>
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<td>Château Pouget 4ème Cru Classé</td>
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<td>Château Cantenac Brown 3ème Cru Classé</td>
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<td>Château Dauzac 5ème Cru Classé</td>
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<tr>
<td>3820</td>
<td>Château Kirwan 3ème Cru Classé</td>
<td>2011</td>
<td>12x75cl</td>
</tr>
<tr>
<td>3137</td>
<td>Château Giscours 3ème Cru Classé</td>
<td>2012</td>
<td>12x75cl</td>
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</table>

### Graves, Pessac-Léognan

<table>
<thead>
<tr>
<th>No.</th>
<th>Grapes</th>
<th>Year</th>
<th>Case Rate</th>
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<tbody>
<tr>
<td>3811</td>
<td>Domaine De Chevalier Grands Crus Classé</td>
<td>2011</td>
<td>12x75cl</td>
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### Sauternes

<table>
<thead>
<tr>
<th>No.</th>
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<tbody>
<tr>
<td>3210</td>
<td>Lions de Suduiraut (37.5cl.)</td>
<td>2015</td>
<td>12x37.5cl</td>
</tr>
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### Côtes de Bourg

<table>
<thead>
<tr>
<th>No.</th>
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</tr>
</thead>
<tbody>
<tr>
<td>3974</td>
<td>Château Les Graves de Viaud, Les Cadets</td>
<td>2018</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3976</td>
<td>Château Les Graves de Viaud, Terroir</td>
<td>2015</td>
<td>6x75cl</td>
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</tbody>
</table>

### Pomerol

<table>
<thead>
<tr>
<th>No.</th>
<th>Grapes</th>
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<tr>
<td>3459</td>
<td>Château Montviel</td>
<td>2016</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3543</td>
<td>Clos Vieux Taillefer</td>
<td>2011</td>
<td>12x75cl</td>
</tr>
<tr>
<td>3830</td>
<td>Château Conseillante</td>
<td>2014</td>
<td>6x75cl</td>
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### Lalande-de-Pomerol

<table>
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<tr>
<th>No.</th>
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<tbody>
<tr>
<td>3238</td>
<td>Château de Garraud</td>
<td>2011</td>
<td>12x75cl</td>
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### Montagne St-Emilion

<table>
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<tr>
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<tr>
<td>3285</td>
<td>Château Treytins</td>
<td>2011</td>
<td>12x75cl</td>
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<tr>
<td>3287</td>
<td>Château Treytins (37.5cl.)</td>
<td>2014</td>
<td>24x37.5cl</td>
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### St-Emilion

<table>
<thead>
<tr>
<th>No.</th>
<th>Grapes</th>
<th>Year</th>
<th>Case Rate</th>
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</thead>
<tbody>
<tr>
<td>2146</td>
<td>Château de Ferrand Grand Cru (37.5cl.)</td>
<td>2009</td>
<td>24x37.5cl</td>
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<tr>
<td>2146</td>
<td>Château de Ferrand Grand Cru (37.5cl.)</td>
<td>2014</td>
<td>24x37.5cl</td>
</tr>
<tr>
<td>3360</td>
<td>Château de Ferrand Grand Cru Classé</td>
<td>2014</td>
<td>12x75cl</td>
</tr>
</tbody>
</table>
RHÔNE

Northern Rhône

Domaine de Bonserine

- 1912 Condrieu 18/19 6x75cl
- 1914 Côte-Rôtie, La Sarrasine 16/17 6x75cl

Domaine Albert Belle

- 1655 Crozes-Hermitage, Les Pierrelles 17/18 12x75cl

Southern Rhône

Domaine de la Berthète

From the Middles Ages, vines have been grown on the Plaine du Plan de Dieu in the heart of the Southern Rhône. Back then you were taking your life in your hands crossing the plain as bandits freely roamed the land. This perhaps gave rise to the plain’s name as whether you lived or died was up to God’s plan. Pascal Maillet’s original plan, having studied computer sciences, had nothing to do with wine, but almost overnight this changed. In 1993, Pascal and his wife, Marie-Pierre, bought this family domaine. They now work the stone ridden, clay-limestone soils of the plain to create wonderful vigourous wines in a traditional style from 35 year old wines. Full of garrigue notes with sweet black fruit and nuances of spice, these wines are some the best hand crafted offerings in the Southern Rhône. God’s plan can indeed be mysterious.

- 2178 Vin de Pays de la Principauté d’Orange 18/19 6x75cl
- 1686 Côtes du Rhône Rouge 18/19 6x75cl
- 2179 Côtes du Rhône Villages Rouge, Sainte Cécile 17/18 6x75cl

Guillaume Gonnet

- 2490 Côtes du Rhône Blanc 18/19 12x75cl
- 2488 Châteauneuf-du-Pape Blanc 18/19 12x75cl
- 1677 Tavel Rosé 18/19 6x75cl
- 2697 Côtes du Rhône Rouge 17/18 12x75cl
- 2696 Côtes du Rhône Villages Rouge 17/18 12x75cl
- 2691 Cairanne 2016 12x75cl
- 3036 Rasteau 17/18 12x75cl
- 2701 Lirac 17/18 12x75cl
- 2692 Châteauneuf-du-Pape Rouge, Bel Ami 17/18 12x75cl
- 2609 Châteauneuf-du-Pape Rouge, La Muse 2016 6x75cl
- 2436 Muscat de Beaumes de Venise (37.5cl.) 18/19 12x37.5cl

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Guillaume Gonnet in his vineyards, Southern Rhône
JURA

Domaine Berthet-Bondet
Jean Berthet-Bondet has been working his land since 1984. With a humble 15 hectares of 30 year old vines, this estate may well be small but it is steeped in history and heritage. Half of Jean’s land is in the Château Chalon appellation which is home to the Savagnin grape, renowned for making the revered Vin Jaune. Exclusive to the Jura, this wine is harvested late and then aged in barrel for over 6 years. In that time a “voile” or layer of yeast forms on top of the wine, which gives the wine its distinctive flavour of walnuts, hazelnuts and green almonds. A unique wine that has seen a resurgence of popularity in recent years, but has always been appreciated by the knowledgeable few.

- 3164 Balanoz 2015 6x75cl
- 3164 La Poirière 2018 6x75cl
- 3166 Savagnier 15/18 6x75cl
- 3168 Tradition 15/16 6x75cl
- 3169 Château Chalon (62cl.) 11/12 6x62cl
- 3161 La Queue Au Renard 16/17 6x75cl

SAVOIE

Domaine Jean Perrier et Fils

- 3121 Crémant de Savoie N/V 6x75cl
- 3123 Abymes 18/19 12x75cl
- 3501 Chignin Bergeron 18/19 6x75cl
- 3126 Pinot Noir 18/19 12x75cl

CÔTES DE PROVENCE

Domaine Sainte Marie

- 1366 Tradition 18/19 6x75cl
- 1406 Tradition (150cl.) 18/19 3x150cl
- 1407 Tradition (300cl.) 18/19 1x300cl

Ravoire et Fils, Côtes de Provence

- 2926 Cuvée des Lices, Côteaux Varois en Provence Rosé 2018 6x75cl

Domaine de la Grande Bauquière

- 2174 B by La Grande Bauquière 18/19 6x75cl
- 2175 Moment Inattendu 2019 6x75cl
- 2176 Moment Suspendu 18/19 6x75cl
- 3392 B by La Grande Bauquière (150cl.) 18/19 3x150cl

Hélène Berthet-Bondet and her father, Jean
LANGUEDOC & SOUTH WEST

Limoux

🌟 Maison Antech

For over five centuries, Maison Antech has tamed the magical terroir of Limoux to make fine sparkling wines. The secret of their character lies in the wise combination of Limoux's three terroirs, which form the backbone of the cuvées: freshness from the Pyrenees, vinousness from the ocean and roundness from the Mediterranean. From these terroirs Mauzac and other grapes are cultivated each bringing their own complexity and purity. This cuvée is named after Francoise, daughter of the family and part of the 6th generation, involved in the winery for over 20 years she has continued to help guide the maison cherishing its heritage but always looking to the future.

🌟 3739 Blanquette de Limoux Brut, Cuvée Francoise

Cahors

🌟 Crocus

- 1807 L’Atelier
- 1424 Le Calcièrère
- 1808 La Roche Mère

St Chinian

Cours La Reine

- 1087 St Chinian

Picpoul de Pinet

🌟 Famille Morin

- 1953 Cuvée Caroline, Picpoul de Pinet

🌟 Vignerons de Florensac

- 1664 Ornezon, Picpoul de Pinet

🌟 Domaine de Montredon

- 2863 Picpoul de Pinet

Pic St Loup

🌟 Château de Lancyre

- 4138 Pic St Loup Rosé
- 4137 Pic St Loup Rouge, La Coste d’Aleyrac
REGIONAL WINES

Les Chiens Catalans
- 3541 Catalans Blanc, Vin de France 18/19 6x75cl
- 3542 Catalans Rouge, Vin de France 18/19 6x75cl

Passage du Sud
- 2183 Vermentino IGP Pays d’Oc 18/19 6x75cl

Tricolore
- 3032 Sauvignon Blanc, IGP Pays d’Oc 18/19 6x75cl
- 3033 Merlot, IGP Pays d’Oc 17/19 6x75cl

White & Sea
- 3777 Colombard, Sauvignon Blanc, IGP Côtes de Gascogne 18/19 6x75cl

Pierre et Papa
- 1086 Dry White, IGP Comté Tolosan 18/19 6x75cl
- 1092 Medium White, IGP Comté Tolosan 18/19 6x75cl
- 1090 Rosé, IGP Pays d’Hérault 18/19 6x75cl
- 1088 Red, IGP Pays d’Hérault 18/19 6x75cl

Casse Noix
- 1137 Chardonnay, IGP Pays d’Oc 18/19 6x75cl
- 1141 Cabernet Sauvignon, IGP Pays d’Oc 17/18 6x75cl

Mont Rocher
- 1758 Viognier, Vieilles Vignes, IGP Pays d’Oc 2018 6x75cl
- 3908 Viognier, Vieilles Vignes, IGP Pays d’Oc 2019 6x75cl
- 3560 Rosé, Vieilles Vignes, IGP Pays d’Oc 2019 6x75cl
- 1759 Carignan, Vieilles Vignes, IGP Pays d’Hérault 2018 6x75cl
- 3909 Carignan, Vieilles Vignes, IGP Pays d’Hérault 2019 6x75cl
- 1757 Malbec, Vieilles Vignes, IGP Pays d’Oc 2018 6x75cl
- 3911 Malbec, Vieilles Vignes, IGP Pays d’Oc 2019 6x75cl

Felicette
- 3650 Grenache Blanc, IGP Pays d’Oc 18/19 6x75cl
- 3652 Grenache Rosé, IGP Pays d’Oc 18/19 6x75cl
- 3651 Grenache Noir, IGP Pays d’Oc 18/19 6x75cl

Largesse
- 4604 Sauvignon Blanc, IGP Côtes de Gascogne 18/19 12x75cl
- 4608 Merlot, IGP Pays d’Oc 18/19 12x75cl

La Vie en Rose
- 1345 Cinsault Rosé, IGP Pays d’Oc 18/19 12x75cl

Montsablé
- 3581 Chardonnay, IGP Pays d’Oc 2018 6x75cl
- 3580 Pinot Noir, IGP Pays d’Oc 2018 6x75cl
CORSICA

**Clos Venturi**

There is more than meets the eye with Corsica. This island has a great spine that rises high into the azure Mediterranean sky, with mountain tops sprinkled with snow, creating a fascinating and diverse climate for such a small island. Clos Venturi sits at the very edge of the winemaking zone, up in the foothills where the winter temperatures drop as low as -10°C at night. This unique positioning coupled with biodynamic vineyard practices and some careful winemaking results in astonishingly good wine. Harmonious and showcasing the distinct terroir of the Corsican landscape, these wines display a purity of fruit, and saline freshness that trumpets their origins.

- 2100 1769 White 18/19 12x75cl
- 2102 1769 Biancu Gentile 2016 12x75cl
- 2104 Cuvée Clos White 2016/17 12x75cl
- 3463 1769 Rosé 2018 12x75cl
- 2101 1769 Red 17/18 12x75cl
- 2103 1769 Sciaccarellu 17/18 12x75cl
- 2106 Cuvée Clos Red 15/16 12x75cl

Emmanuel Venturi and his father, Jean-Marc, in their cellar, Corsica
Wéingut Max Ferdinand Richter, Mosel

For 300 years, the Richter family has owned and farmed vineyards in the central Mosel area. Working 40 acres of vines, they are masters of their craft and have consistently produced some of the region’s best Rieslings. The sharp “V” of the Mosel valley cuts through the landscape leaving steep slopes where the vineyards are planted. It offers great potential for wine, but a greater challenge to cultivate and harvest. Using all their accumulated knowledge over the generations, the Richters’ fastidiously work the land, focusing on small crop sizes, all-natural fertilizers and other sustainable practices to achieve a pristine crop each year. The work in the cellar shows the same attention to detail, with gentle pressing and slow temperature-controlled fermentation in traditional old oak barrels (fudes). This careful, deliberate process preserves the quality of the grapes, develops the unique character of the single-vineyard cuvées, and gives the wine exceptional longevity.

- 2005 Riesling Kabinett, Graacher Himmelreich, QmP
- 6638 Riesling Signature Edition, QbA
- 1495 Estate Riesling, QbA
- 2563 Classic Riesling, QbA
- 6600 Riesling Kabinett, Brauneberger Juffer, QmP
- 6630 Riesling Spätlese, Graacher Himmelreich, QmP
- 1570 Riesling Spätlese, Erdener Treppchen, QmP
- 2479 Riesling Spätlese, Veldenzer Elisenberg, QmP

Case rate means 9 litre equivalent or 2 cases of 6 x 75cl. All prices exclude VAT.

Tel: 01505 506060 | orders@alliancewine.com
La Tour Melas, Achinos
La Tour Melas is young and dynamic winery who create well made, textural and interesting wines in Achinos. The eponymous tower overlooks and guards the vines that produce wine in its name, all managed with biodynamic and organic techniques. Kyros Melas planted his 11ha of vineyards, on slopes that run down towards the expanse of the Aegan Sea, with Merlot, Cabernet Franc and Petit Verdot vines imported from France. These vines are hand-picked, then fermented and turned into wine with as little intervention as possible through the underground gravity flow winery of the property. To finish, each wine is bottled by hand, bringing to an end a truly artisanal process.

- 3039 Idylle Rosé 17/18 6x75cl
- 3073 Cyrus One 2017 6x75cl
- 3074 La Tour Melas 14/15 6x75cl

Bizios, Nemea
Raptis Estate, Nemea
Established by their father, Christos and Helena are now leading the charge at this family owned concern focusing on indigenous varieties. Originally set up as one of the first vine nurseries in Greece to protect and defend against the influx of phylloxera, the family expanded its ambition producing wine from its own vineyards to acclaim and now the children divide and conquer with Helena focuses on the winemaking and Christos on the land.

- 3070 Moschofilero 17/18 12x75cl
- 3072 Nemea Agiorgitiko 2012 6x75cl

- 3939 Assyrtiko 2018 6x75cl

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**Ostoros, Eger**

Close to the Great Hungarian Plain, sitting on soils of volcanic rock and blessed with ample sunshine the vineyards of Ostoros are well placed to create wines of character and personality. From the iconic Bull’s Blood to the more delicate Zweigelt these wines, aged in cool cellars over 200 years old, are perfect examples of how marrying tradition with modern ingenuity can create wines that everyone wants to drink.

- 🌟 3933 Furmint 2019 6x75cl
- 🌟 3934 Egri Bikavér 2018 6x75cl
- 🌟 3936 Egri Zweigelt 2018 6x75cl
- 🌟 3937 Soltész Kékfrankos 2016 6x75cl

**Mád Wine Kft, Tokaji**

Mád Wine KFT is intent on putting Dry Furmint on the world map and in its collective glass. Based in the village of Mád, in the heart of the Tokaji region, they toil the vineyards shaped by volcanic eruptions millions of years ago. World famous for the exquisite sweet wine that is produced here, they know that this volcanic terroir is the key to proving that their dry wines are just as good as the sweet ones. Creating wines with unique flavours somewhere between Loire Chenin and Chablis in style, that are refreshing with an underlying minerality that feels like it comes directly up from those ancient volcanic soils.

**Mád Wine**

- 🌟 1012 Mád Dry Furmint 2016 6x75cl
- 🌟 1279 Mád Dry Furmint (150 cl.) 15/16 6x150cl
- 🌟 1014 Mád Tokaji (37.5cl.) 2016 6x37.5cl

**St Tamás**

- 🌟 1483 Nyulászó 15/16 6x75cl
- 🌟 1013 Percze Dry Furmint 15/16 6x75cl
- 🌟 1484 Tokaji Aszú, 6 Puttonyos (37.5cl.) 2009 6x37.5cl

**Koch, Hajós-Bajai**

- 🌟 1988 Cserszegi Fűszeres 18/19 6x75cl
- 🌟 2012 Kékfrankos 2017 6x75cl
- 🌟 2043 Kadarka 2018 6x75cl
VAL D’AOSTA

La Crotta di Vegneron

- 2741 Pinot Noir (vinified white) 18/19 6x75cl
- 2739 Petite Arvine, DOC 17/19 6x75cl
- 2742 Gamay, DOC 17/18 6x75cl
- 2745 Chambave Muscat Passito, DOC (37.5cl.) 2016 6x37.5cl

PIEDMONT

Cascina Adelaide

Amable Droco is acting out his lifelong dream by now owning an old farmhouse and vineyard in the heart of Barolo. He was fascinated by Barolo and wanted to demonstrate not only the fascinating qualities that the wine can create in the glass, but also the diversity of the terroir within the Barolo DOCG. So he has set out to acquire a vineyard in each of the ten Barolo ‘crus’. He currently owns eight, with the goal of completing his dream when the right sites become available. This determination to ensure the individuality of the wines shines through. The land provides the difference, the wine provides the medium. To enhance this communication of intrinsic individuality from each site no herbicides are used on the land and the harvesting and sorting is all done by hand. Attention to detail is exacting. Native yeasts and minimal sulphur are used in the fermentation too, allowing the resulting wine speak for itself, creating delicious complex formations full of orange skin, plum and tobacco with incredibly vibrant tannins and excellent balancing acidity.

- 3090 Barolo, DOCG 2015 12x75cl
- 6808 Barolo, 4 Vigne, DOCG 2015 12x75cl
- 6826 Barolo, Fossati, DOCG 2015 12x75cl

Tenuta Olim Bauda

- 2946 Gavi, DOCG 18/19 6x75cl
- 2947 Gavi di Gavi, DOCG 18/19 6x75cl
- 2948 Barbera d’Asti, La Villa, DOCG 2018 6x75cl
- 1268 Barbera d’Asti, La Villa, DOCG (150cl.) 2018 3x150cl
- 2365 Nebbiolo d’Alba, San Pietro, DOC 2016 6x75cl
- 2949 Barbera d’Asti Superiore, Le Rocchette, DOCG 2016 6x75cl
- 2951 Nizza, DOCG Riserva 2016 6x75cl
- 2953 Centive Moscato d’Asti Frizzante, DOCG 18/19 6x75cl
- 2429 Pian Centive Moscato d’Asti Frizzante, DOCG (37.5cl.) 18/19 12x37.5cl

ALTO ADIGE

Cantina Merano

- 1257 Pinot Bianco, Weissburgunder, DOC 18/19 6x75cl
- 1258 Pinot Grigio, Festival, DOC 18/19 6x75cl
- 1261 Kerner, Graf von Meran, DOC 18/19 6x75cl
- 1259 Meraner, Festival, DOC 17/18 6x75cl
- 3898 Blauburgunder, Graf von Meran, DOC 2017 6x75cl

VENETO

La Vita Sociale

- 3561 Prosecco, Spumante, DOC, Veneto N/V 6x75cl
- 3562 Prosecco, Spumante, DOC, Veneto (20cl.) N/V 24x20cl
### Bella Modella
- **4002 Prosecco Spumante, DOC**
- **2423 Trebbiano, Pinot Grigio, IGP Puglia**
- **6780 Pinot Grigio, Colline Teatine, Abruzzo, IGT**
- **6773 Pinot Grigio Rosé, IGT**
- **3973 Primitivo, IGT Puglia**

### Cielo e Terra
**Terre Allegre**
- **2843 Trebbiano, IGT**
- **2847 Sangiovese, IGT**

### Casa Defra
- **3807 Lessini Durello, DOC**
- **2848 Prosecco Frizzante, DOC**
- **2859 Prosecco Frizzante, DOC (20cl.)**
- **2856 Prosecco Spumante d’Oro, DOC**
- **2975 Rosé Spumante**
- **2854 Pinot Grigio, DOC**
- **2857 Sauvignon Blanc, Tre Venezie, IGT**
- **3918 Bianco Superiore, Colli Berici, DOC**
- **2849 Pinot Grigio Rosé, IGT**
- **2852 Merlot, Colli Berici, DOC**
- **3917 Barbarano, Colli Berici, DOC**
- **3922 Rosso Riserva, Colli Berici, DOC**
- **3919 Valpolicella Ripasso, DOC**

### Mabis
**Ibis**
- **3108 Bisecco Frizzante, IGT**
- **1001 Rosato Frizzante, IGT**

### Biscardo
- **1000 Prosecco Frizzante, DOC**
- **3567 Prosecco Spumante Millesimato, DOC (37.5cl)**
- **1002 Prosecco Spumante Millesimato, DOC**
- **3435 Prosecco Spumante Millesimato, DOC (150cl.)**
- **1146 Uvam, Pinot Grigio, IGT**
- **2439 Mavum, Pinot Bianco, Pinot Nero, IGT**
- **1634 Soave Classico, DOC**
- **2547 Oropasso, IGT**
- **1030 Lugana, DOC**
- **2077 Uvam, Pinot Grigio Blush, IGT**
- **2862 Rosapasso, IGT**
- **3568 Rosapasso, IGT (150cl.)**
- **2052 Neropasso, IGT**
- **1675 Neropasso, IGT (150cl.)**
- **1676 Neropasso, IGT (300cl.)**
- **1004 Mavum, Corvina, Cabernet Sauvignon, IGT**
- **1008 Ripasso Valpolicella Classico Superiore, DOC**
- **1114 Amarone della Valpolicella Classico, DOCG**
**Casato di Melzi**
- 1006 Negroamaro, Salento, IGT 18/19 6x75cl
- 1005 Primitivo, Salento, IGT 18/19 6x75cl
- 1007 Salice Salentino Riserva, DOC 14/15 6x75cl

**Giavi**
- 2527 Prosecco Superiore Extra Dry, Conegliano Valdobbiadene DOCG 18/19 6x75cl
- 2523 Prosecco Superiore Brut, Conegliano Valdobbiadene DOCG 18/19 6x75cl
- 1691 Prosecco Superiore Brut Nature, Rive Di Ogliano, Conegliano Valdobbiadene DOCG 17/18 6x75cl

**ILatium Morini**
- 2991 Soave, DOC 18/19 6x75cl
- 3269 Virgo, Senza Sulfiti Aggiunti, Veneto Bianco, IGT 17/18 6x75cl
- 2889 Soave, Campo Le Calle, DOC 18/19 6x75cl
- 2890 Valpolicella, DOC 18/19 6x75cl
- 2888 Valpolicella Ripasso Superiore, Campo dei Ciliegi, DOC 16/17 6x75cl
- 2891 Valpolicella Superiore, Campo Prognai, DOC 15/16 6x75cl
- 2892 Amarone della Valpolicella, Campo Léon, DOCG 14/15 6x75cl

**FRIULI**
- Pradio
  - 2841 Prosecco Spumante Passaparola, DOC N/V 6x75cl
  - 2858 Pinot Grigio, Priara, DOC 18/19 6x75cl

**EMILIA ROMAGNA**
- **Venturini Baldini**
  - 2115 Reggiano Lambrusco, Cadelvento Rosato Dry, DOP 17/18 6x75cl
  - 1995 Monteloco Lambrusco, DOP 18/19 6x75cl
  - 1993 Marchese Manodori, DOP 17/18 6x75cl

**TUSCANY**
- Le Chiantigiane
  - 1027 Chianti, Loggia del Conte, DOCG 17/18 6x75cl
  - 1035 Chianti Riserva, Baccio, DOCG 15/16 6x75cl

**Riecine**
- 1122 Palmina Rosé 17/18 12x75cl
- 1121 Chianti Classico 17/18 12x75cl
- 2410 Chianti Classico Riserva 16/17 6x75cl
- 1123 Riecine La Gioia 15/16 6x75cl
- 1129 Riecine di Riecine 14/15 6x75cl
- 1234 Passito Sebastiano (50cl.) 2001 6x50cl
**San Polino**

There is a small ‘nirvana’ northwest of Montalcino, where Luigi Fabbro and Katia Nuassbaum founded San Polino nearly 30 years ago. Using Luigi’s scientific experience of mapping the Amazon rainforest they decided to try their hands at “creating wines as complete reflections of the biodiversity of their terroir” Katia explains. This tiny estate of only 4 hectares now produces luscious and balanced wines farmed bio-dynamically by this energetic couple who, it is clear, pour all their heart and energies into these sublime wines. Praised by critics and peers they have been described as having “an incredible clarity and pureness of fruit that is unequalled in the region”.

- 3741 Rosso Di Montalcino, DOC 17/18 6x75cl
- 3743 Brunello Di Montalcino, DOCG 13/14 6x75cl
- 3744 Brunello Di Montalcino Helichrysum, DOCG 13/15 6x75cl
- 3742 Brunello Di Montalcino Riserva, DOCG 2012 6x75cl

**Il Borghetto**

The Azienda Agricola Il Borghetto do things differently in this most well known and established region of Italy. Led by English winemaker Tim Manning who cut his vinous teeth with vintages in Oregon, there is a determination to show the potential of the region. As a result he is at odds with the Consorzio of Chianti Classico over his methods and approach. Treating Sangiovese more like Pinot Noir to explore what Tim sees as its untapped potential he ferments in concrete after being cultivated with organic and biodynamic practices and finally it is bottled in Burgundy shaped bottles to aid development. Doing all this has resulted in the wines being declassified to IGP status. This has not bothered Tim one jot, with repeated top accolades from the well regarded L’Espresso guide and gaining respect from Jancis, their approach is validated. With only a third of the 30ha estate under vine producing less than 1600 cases a year they are a small, but a bright thread in Chianti’s tapestry.

- 3604 Montedesassi, IGP 15/16 6x75cl
- 3603 Bilaccio, IGP 2015 6x75cl
- 3599 Clante, IGP 2015 6x75cl

**Marche**

**Zaccagnini**

On the opposite coast to Tuscany lies the less well known, but no less beautiful, region of Marche. This is where you will find the family run Zaccagnini winery, established by two brothers. Playing to their strengths, they have focused on the local grape Verdicchio, and the results are spectacular. Their range of three Verdicchios are as distinctive and individual as you could wish for, with each wine having its own personality and textural signature. All are benchmark examples of this lesser known region on the East coast.

- 3326 Verdicchio dei Castelli di Jesi Classico, Castello, DOC 18/19 6x75cl
- 2678 Verdicchio dei Castelli di Jesi Classico Superiore, Cima Signoria, DOC 18/19 6x75cl
- 2684 Verdicchio dei Castelli di Jesi Classico Superiore, Salmàgina, DOC 17/18 6x75cl
- 2676 Lacrima di Morro d’Alba, DOC 18/19 6x75cl

**Abruzzo**

**Feudo Antico**

- 2804 Altopiano Trebbiano d’Abruzzo, DOP 18/19 12x75cl
- 3317 Altopiano Bianco, Biologico, IGP 2019 12x75cl
- 3315 Pinot Grigio, IGP 18/19 12x75cl
- 3320 Pecorino, Biologico, IGP 18/19 6x75cl
- 3012 Pecorino, Biologico, Tullum, DOP 18/19 6x75cl
- 3015 Biologico Rosato, Terre di Chieti, IGP 18/19 6x75cl
- 3314 Altopiano Rosato, Terre de Chieti IGP 18/19 12x75cl
- 3316 Altopiano Rosso, Biologico, IGP 17/18 12x75cl
- 2804 Altopiano Montepulciano d’Abruzzo, DOP 18/19 12x75cl
- 3416 Montepulciano d’Abruzzo Biologico, DOP 18/19 6x75cl
- 1580 Rosso, Biologico, Tullum, DOC 15/17 6x75cl
**CAMPANIA**

**Guido Marsella**
- 3330 Poggi Reali, Greco Di Tufo, DOCG 2016 6x75cl
- 3329 Fiano di Avellino, DOCG 2017 6x75cl

**La Guardiense**
- 3332 Calvese, Falanghina, Sannio DOP 18/19 6x75cl
- 3333 Coste Del Duca, Aglianico, DOP 17/18 6x75cl

**PUGLIA**

**Tenute Rubino**
- 2759 Salento Bianco, Malvasia, IGT 17/18 6x75cl
- 2758 Salento Rosato, Negroamaro, IGT 18/19 6x75cl
- 2762 Salento Rosso, Primitivo, IGT 18/19 6x75cl
- 2763 Salento Rosso, Negroamaro, IGT 18/19 6x75cl
- 2756 Salento Rosso, Oltreme, Susaminiello, IGT 17/18 6x75cl
- 2767 Primitivo di Manduria Rosso, DOC 2017 6x75cl
- 2771 Salento Rosso, Torre Testa, IGT 2016 6x75cl

**Produttori Di Manduria**

In the heel of Italy, Manduria is considered the birth place of the native Primitivo grape, and was officially recognised as such in the 1970s when a DOC was created for the region. However Produttori di Manduria had been making wines for 40 years by then, unashamedly proud of their deep affection for Primitivo. As well as making high quality examples of Puglia’s most famous vinous export, this leading producer is well versed in producing fascinating whites from Fiano and Verdeca. But it is with the poetically titled Elegia that the extraordinary levels of quality come to light. Made from old bush vines up to 50 years old it creates a wine of intense dark berry fruit with wonderful balsamic end notes and excellent balance.

- 3745 Alice, Verdeca, IGT 2019 6x75cl
- 3746 Zin, Fiano, IGT 18/19 6x75cl
- 3747 Aka, Primitivo Rosato, IGT 18/19 6x75cl
- 3748 Lirica, Primitivo di Manduria, DOC 2017 6x75cl
- 3749 Elegia, Primitivo di Manduria Riserva, DOC 2015 6x75cl

**Apollonio**
- 6830 Salice Salentino Rosso, DOC 16/17 12x75cl

**SICILY**

**Tenute Bosco**

Sofia Bosco started Tenute Bosco in 2010 in an attempt to breathe life back into two small vineyards on the slopes of Mount Etna. Some of the vines are over 120 years old, and pre-phylloxera, on land recovered 300 years ago from the cooled lava flow following Etna’s last major eruption. There is more living history in the sight of the traditional ‘alberello’ method of propagation in the vineyards that leaves the vines free standing and backed by dry stone walls. Sofia is intent on reviving the traditions of this land, and the indigenous Nerello Mascalese, Nerello Cappuccio and Carricante which they clearly love. Creating wines that definitely have a sense of place, of the present and the past.

- 3906 Piano dei Daini Etna Bianco, DOC 2018 6x75cl
- 3907 Piano dei Daini Etna Rosso, DOC 2016 6x75cl
Palazzo del Mare

- 3201 Catarratto, IGT 18/19 6x75cl
- 3202 Rosso, IGP 2019 6x75cl
- 3434 Leggermente Appassito, DOC 2017 6x75cl

Baglio Gibellina

- 3104 Sogno del Sud Grillo, IGT 18/19 6x75cl
- 2719 Frappato, IGT 18/19 6x75cl
- 3103 Sogno del Sud Nero d’Avola, DOC 18/19 6x75cl
- 3105 Sogno del Sud Merlot, DOC 18/19 6x75cl
- 1289 U. Passimiento, DOC 18/19 6x75cl
- 1994 U. Passimiento, DOC (150cl.) 2018 6x150cl

Fabrizio Vella

- 3547 Bianco, IGP 18/19 6x75cl
- 3440 Catarratto, DOP 18/19 6x75cl
- 3548 Rosso, IGP 18/19 6x75cl
- 3441 Nero d’Avola, DOP 18/19 6x75cl

Rallo Azienda Agricola

On the west side of Sicily close to Marsala, is where Rallo Azienda Agricola calls home. Working organically, the Vesco family focus on creating fragrant crisp Catarratto and perfumed fresh Nero d’Avola from their hillside vineyards. These vineyards are certified organic and are nestled high up in the hills south of Alcamo to take advantage of the slightly cooler temperatures and greater diurnal differences. The vines look down on the town of Marsala where, when the grapes have been harvested, they are taken. Here Andrea Vesco treats them with respect, utilising modern technology to ensure the freshness is retained for the final wines and creating elegant examples of the varieties that are anything but what you would expect from such a hot land.

- 1592 Al Qasar Zibibbo, DOP 18/19 6x75cl
- 1631 Evro, Insolia, DOP 18/19 6x75cl
- 2827 Bianco Maggiore, Grillo, DOC 18/19 6x75cl
- 1605 Beleda, Catarratto, DOP 18/19 6x75cl
- 3369 AV01 Catarratto Orange, IGP 18/19 6x75cl
- 2819 Il Principe, Nero d’Avola, IGP 18/19 6x75cl
- 2432 Il Manto, Nero d’Avola, DOP 18/19 6x75cl
- 2214 La Clarissa, Syrah, DOP 18/19 6x75cl
- 2216 Lazisa, Nero d’Avola, DOP 2014 6x75cl
- 2413 Rujari, Perricone, DOP 2016 6x75cl
- 2424 Marsala Mille Semi Secco, DOP (50cl.) N/V 6x50cl
- 6931 Soleras 20yr Old Marsala, DOP, (50cl.) N/V 6x50cl
- 2931 Passito di Pantelleria, DOP (50cl.) 15/16 6x50cl

Sardinia

Mora & Memo

- 1858 Tino, Vermentino di Sardegna, DOC 18/19 6x75cl
- 3657 Isola dei Nuraghi, IGT 2019 6x75cl
- 1857 Nau, Cannonau di Sardegna, DOC 17/18 6x75cl
Château Ka, Bekaa Valley
Château Ka is an extraordinary story of determination and resolve. Akram Kassatly built his winery in the Bekaa Valley in 1973. Shortly after the first wines were made, Lebanon was engulfed by war. The winery was forced to close and Akram moved into other businesses. Finally in 2005 he announced that he was going to try again. Today, Château Ka is the only winery in Lebanon to produce wine entirely from their own vineyards. Akram creates both rich, concentrated reds and beautifully fresh, fruity, crisp white wines that are some of the finest in the country.

7809 Source Blanche 2018 12x75cl
7804 Source de Rouge 16/17 12x75cl
7805 Fleur de Ka 2007 12x75cl
Ben Glover of Zephyr Wines, Marlborough
# NEW ZEALAND

## MARLBOROUGH

### Mayfly
- **2783 Sauvignon Blanc**
  - **2019**
  - **6x75cl**

### Zephyr Wines
- **2986 Sauvignon Blanc**
  - **18/19**
  - **6x75cl**
- **3446 Pinot Gris**
  - **17/18**
  - **6x75cl**
- **2987 Gewürztraminer**
  - **19/20**
  - **6x75cl**
- **2988 Riesling**
  - **18/19**
  - **6x75cl**
- **3002 Chardonnay**
  - **16/17**
  - **6x75cl**
- **3114 MK III Sauvignon Blanc**
  - **18/19**
  - **6x75cl**
- **2853 Mark IV Sauvignon Blanc**
  - **2019**
  - **6x75cl**
- **2861 Agent**
  - **2018**
  - **6x75cl**
- **2989 Pinot Noir**
  - **2018**
  - **6x75cl**

## WAIPARA

### Ferndale
- **1336 Sauvignon Blanc**
  - **2019**
  - **12x75cl**

## CENTRAL OTAGO

### Mount Edward
- **1329 Riesling**
  - **2018**
  - **12x75cl**
- **3479 Ted Pinot Blanc**
  - **18/19**
  - **12x75cl**
- **3477 Ted Pinot Noir**
  - **2018**
  - **12x75cl**
- **3478 Gamay**
  - **18/19**
  - **12x75cl**
- **8078 Pinot Noir**
  - **16/17**
  - **12x75cl**
- **1243 Muirkirk Vineyard Pinot Noir**
  - **15/16**
  - **12x75cl**
- **1244 Morrison Vineyard Pinot Noir**
  - **2017**
  - **12x75cl**

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Olga Martins and Paulo Ruão of Lavradores de Feitoria, Douro
VINHO VERDE

Quintas do Homem

- 3132 Vale do Homem Branco 2019 12x75cl
- 1890 Vale do Homem Loureiro 18/19 6x75cl
- 1891 Vale do Homem Arinto 18/19 6x75cl
- 3753 Vale do Homem Alvarinho 18/19 6x75cl
- 2438 Blend da Familia 2016 6x75cl
- 2494 Vale do Homem Rosé 18/19 6x75cl
- 1892 Vale do Homem Vinhão 2018 6x75cl

DOURO

Lavradores de Feitoria

Lavradores translates as ‘farmers’ in Portuguese. Cheda wines are made by 15 families of farmers that have been making wines in the Douro for decades. Together they own 19 Quintas throughout the three sub-regions of the Douro Valley. They came together to share resources, expertise, tradition and innovation. To make wines that reflect the great diversity of terroir in the Douro under one roof, with one approach and one winemaking team. Paulo Ruão and Olga Martins are the incredibly talented winemakers behind Lavradores de Feitoria. Their Cheda range offers fantastic value from the heart of the Douro Valley – bright, youthful, approachable styles of wine that fit comfortably onto any shelf or wine list.

- 3840 Cheda Branco 2018 6x75cl
- 3839 Cheda Tinto 2017 6x75cl

Quinta da Costa do Pinhão

Miguel Morais is the owner and winemaker behind the organically farmed Quinta da Costa do Pinhão. Miguel allows his 40 year old vines to grow naturally on their rich slate soils and at a height of up to 450m altitude they give him a bird’s eye view over the Douro, soaring high above the heat of the valley floor. This allows the wines to have pure flavours and minerality at their core. There is little influence from the winery, where historic slate lagars are used to naturally ferment the grapes resulting in terroir driven, fresh, balanced and fruity wines. Far removed from the traditional styles of the Douro.

- 3859 Branco 2016 6x75cl
- 3857 Gradual 2015 6x75cl
- 3858 Tinto 2014 6x75cl

Real Companhia Velha

Delaforce Wine

- 1388 Touriga Nacional 2014 6x75cl

Delaforce Port

- 1390 Fine White Port N/V 6x75cl
- 1391 Fine Ruby Port N/V 6x75cl
- 1392 LBV 2012 6x75cl
- 1393 His Eminence’s Choice, 10 Year Old Tawny Port N/V 6x75cl
- 1394 Curious & Ancient, 20 Year Old Tawny Port N/V 6x75cl
- 1395 Vintage Port 2000 6x75cl
- 1395 Vintage Port 2011 6x75cl

Porca de Murça

- 1657 Tinto 2017 6x75cl

Quinta do Cidrô

- 2680 Rufete 2013 6x75cl

Carvalhas

- 2688 Branco 16/17 6x75cl
- 2686 Vinhas Velhas Tinto 14/15 6x75cl

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DÃO
Carlos Lucas Vinhos
Carlos Lucas is the man behind the wine, first and foremost a farmer, but now a very talented winemaker with over 25 years of experience across Portugal. He started the estate 15 years ago on an ancient property once owned by the local priest. A stream encircles this quaint vineyard providing protection from the vast neighbouring pine, eucalyptus and oak forest. It surrounds the poor granite soils, perfect for viticulture, and has given it the name "Quinta do Ribeiro Santo" which means "Holy River Estate".

Julia Kemper

Quinta da Mariposa
Quinta da Mariposa is a ‘distinctly Dão’ producer, making wines that are characteristic of the region from only native varieties; including Encruzado, Jaen and Tinta Roriz. After working with some of the best wineries of the Dão region, oenologist Lúcia Freitas returned to her family estate in Terras de Senhorim to establish Quinta da Mariposa – a project that harmonizes her respect for tradition and her dream of making wines of extraordinary character from the region she knows so well. Together with her husband Filipe, plans are currently underway to convert the town’s local nightclub into a winery, serendipitously this is where the couple danced together when they were young.

TEJO
Ai Galera

Quinta da Alorna

Case rate means 9 litre equivalent or 2 cases of 6 x 75cl All prices exclude VAT | Tel: 01505 506060 | orders@alliancewine.com
In the vineyards at Quinta da Costa do Pinhão, Douro
### Umbrele
- 3473 Sauvignon Blanc 18/19 6x75cl
- 2935 Chardonnay 18/19 6x75cl
- 3804 Pinot Grigio Rosé 18/19 6x75cl
- 2929 Syrah 17/18 6x75cl
- 2934 Merlot 2018 6x75cl
- 3856 Pinot Noir 18/19 6x75cl

### Calusari
- 2932 Pinot Grigio 18/19 6x75cl
- 3005 Pinot Grigio Rosé 2019 6x75cl
- 2933 Pinot Noir 2019 6x75cl

### Alamina
- 2590 Feteasca Regala 16/17 6x75cl
- 2588 Pinot Noir 15/17 6x75cl

### Solara
- 3563 Orange 18/19 6x75cl
- 3564 Rosé 18/19 6x75cl
- 3945 Natural Red 2019 6x75cl

### Solevari Reserve
- 3943 Feteasca Regala 2018 6x75cl
- 3944 Feteasca Neagra 2018 6x75cl
- 3942 Syrah 2018 6x75cl
- 3941 Pinot Noir 2018 6x75cl
Guerila, Vipava Valley
Zmago Petrič’s family’s winery is located in Vipavska Dolina and from the very beginning, they have worked organically and biodynamically, devoting their energies to local grape varieties and respecting the natural environment around them. Concentrating on the varieties of Zelen and Pinela which are only grown in this region and nowhere else on the planet, they have built a genuinely unique proposition. Everything is hand-picked, naturally fermented and then bottled unfiltered with just a minimal sulphur addition, creating wines that are delicate, mineral and full of freshness.

- 2591 Zelen 18/19 6x75cl
- 2592 Pinela 18/19 6x75cl
- 2404 Retro 17/18 6x75cl
- 3565 Amphora White 16/17 6x75cl
- 2593 Barbera Selection 17/18 6x75cl
- 2594 Cabernet Franc Selection 17/18 6x75cl
- 3566 Amphora Red 16/17 6x75cl
For a number of years, we and many others have been telling anyone who would listen that South Africa was the most dynamic and interesting wine producing nation in the world. This claim is backed up by our South African wine sales that, thanks to you, have climbed sky high in 2017.

In achieving this, special mention has to go to Bruwer Raats, along with collaborators Mzokhona Mvemve (MR Compstella) and Gavin Bruwer (B Vintners), whose breadth and quality of wines truly fly the flag for the Cape. As if to prove the point, Bruwer won an unprecedented 8 five star ratings from Platter at the end of 2017, a truly stunning achievement.

But basking in reflected glory is not our style and so we have new additions to our South African portfolio this year, and a noteworthy new addition are the wines of Trizanne Barnard, already known to us by her project, with Bruce Jack, Bonfire Hill. Mainly grown in the rugged, windswept land of Elim in the deep south of the country, Trizanne has produced exceptional wines and is no slouch in the awards department herself. She picked up a Decanter trophy for her Reserve Semillon Sauvignon, 5 stars from Platter for her Reserve Syrah, and more importantly (to her at least) the title of best female surfer in the annual winemakers' surfing competition.

With new releases arriving from the Drift and Iona, we are looking forward to another stellar year for South Africa as the portfolio grows and continues to prove how exciting this country is.
WESTERN CAPE

Aloe Tree
- 3061 Chenin Blanc 2019 6x75cl
- 3063 Shiraz 18/19 6x75cl

Bonfire Hill
- 2665 Extreme Vineyards White 18/19 6x75cl
- 2664 Extreme Vineyards Red 2018 6x75cl

Trizanne Signature Wines
We have always enjoyed working with winemakers who are prepared to push the boundaries. Trizanne Barnard is definitely one of these. Deciding to focus on Elim to produce her white wines, she went as far south as it is possible to go. Elim is an ancient land, at the confluence of the Indian and Atlantic oceans, and at the mercy of the prevailing south easterly wind. It is in this, the coolest of cool South African climates that Trizanne has realised her ambition to make aromatic, textured, elegant white wines. Latterly she has also developed a wonderful Syrah in this wind ravaged land too. To balance these challenges she also works in Swartland, the home of the recent South African winemaking renaissance, making reds that are light of touch, vibrant and full of life.

- 1681 Sauvignon Blanc, Elim 17/18 6x75cl
- 1683 Reserve Sauvignon Blanc, Semillon, Elim 16/17 6x75cl
- 1682 Syrah, Swartland 16/17 6x75cl
- 1684 Reserve Syrah, Elim 16/17 6x75cl

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Stellenbosch

Raats Family Wines

Bruwer Raats is a gentle giant of a man and his reputation is starting to match his stature. His mastery of Chenin Blanc and Cabernet Franc is bringing him praise from around the world as “the most exciting and forward thinking winemaker” in Stellenbosch. He talks of quality by design rather than by default - the current obsession with old vines in South Africa may be admirable but Bruwer believes that better results can be obtained from the right variety planted in the right place. Planting and cultivating the right vines using this considered approach, often using high density planting, is beginning to yield the results that suggest he is on the right track. As an endorsement of his ascendency, Raats was named as Platter’s South African Winery of the Year 2019 with no less than eight 5 star wines!

- 3808 Original Chenin Blanc 2019 6x75cl
- 2924 Old Vine Chenin Blanc 18/19 6x75cl
- 2724 Eden High Density Chenin Blanc 14/16 6x75cl
- 1011 Dolomite Cabernet Franc 17/18 6x75cl
- 2922 Red Jasper 17/18 6x75cl
- 2925 Cabernet Franc 17/18 6x75cl
- 8919 MR De Compostella 17/18 6x75cl
- 2725 Eden High Density Cabernet Franc 16/17 6x75cl

B Vintners

- 2044 Haarlem To Hope 17/18 6x75cl
- 3431 Fire Heath Chardonnay 2016 6x75cl
- 3754 Black Bream Pinot Noir 2017 6x75cl
- 3755 Lone Wolf Cinsault 2018 6x75cl
- 2046 Liberté Pinotage 17/18 6x75cl

Gavin Bruwer Slabbert of B Vintners, Stellenbosch
## ELGIN

### Iona

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## OVERBERG HIGHLANDS

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Andrew Gunn and his team at Iona, Elgin
VINO DE ESPAÑA

Bodegas Bastida, Vino de España

- 2426 El Blanco de Lela del Mar  
  N/V 12x75cl
- 2427 El Tinto de Lela del Mar  
  N/V 12x75cl

Casa del Arco, Vino de España

- 3951 Blanco  
  N/V 6x75cl
- 3953 Tinto  
  N/V 6x75cl

Pegaso, Vino de España

- 3222 Verdejo  
  18/19 12x75cl
- 3221 Garnacha  
  18/19 12x75cl

GALICIA

Adega Ponte da Boga, DO Ribeira Sacra

Nestled deep in Galicia, in the region of Ribeira Sacra on the banks of the River Sil, the Ponte da Boga winery is set on acutely steep terraced slopes. At harvest time, seasonal workers descend as if on a pilgrimage to help pick the fruit from the steep and narrow terraces. Delicate hands and nimble feet ensure the grapes are passed up the slopes to the winery to begin the next stage of their journey. From vines, often in excess of 100 years old, are fresh elegant expressions of Albariño, Godello, Mencia and rare Merenzao. Cooled by the Atlantic winds and basking in Spanish sunlight these precariously placed vines produce wines of authenticity and heritage.

- 3697 Godello  
  2018 6x75cl
- 3698 Albariño  
  18/19 6x75cl
- 3696 Mencia  
  18/19 6x75cl
- 3699 Capricho  
  2016 6x75cl

Adegas Pazo do Mar

- 1823 Lagar Do Xestosa Godello, DO Monterrei  
  18/19 6x75cl
- 3772 Tinto, DO Ribeiro  
  2017 6x75cl

Bouza do Rei, DO Rias Biaxas

- 7405 Lagar de Bouza Albariño  
  18/19 12x75cl

Pazo de Señorans, DO Rias Biaxas

It’s hard to believe Pazo de Señorans have been making wine for a mere 30-odd years given that they are now considered one of the finest producers in Spain. Anna, the winemaker, is fastidious in her approach, which could not be more pared back or simple. Having worked with the same growers over many years, there are no secrets to the success, it is all about the quality of the fruit. Ensuring that pristine grapes are achieved is key in this warm, humid climate. Such is the pervasive nature of the humid, briny air that the raised pergolas for training the grapes to ensure air movement are hewn from solid granite! Pressing is followed by a natural fermentation in stainless steel which helps to retain the exuberant fruit character, while the following ageing on lees helps develop texture and spice on the resulting wines.

- 1516 Albariño  
  18/19 12x75cl
- 2451 Albariño (150cl.)  
  2018 4x150cl
- 2070 Albariño Colección  
  15/16 12x75cl
- 1723 Albariño Selección de Añada  
  2011 6x75cl
- 3938 Albariño Tras Los Muros  
  2017 6x75cl

Lembranzas, DO Rias Baixas

- 2428 Albariño  
  2019 6x75cl

Bodegas Alanis, DO Riberio

- 3664 Bule Bule  
  2018 6x75cl

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## CASTILLA Y LEÓN

### Isaac Cantalapiedra, La Seca

<table>
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<tr>
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<td>Lirondo</td>
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<td>3412</td>
<td>Majuelo del Chivitero</td>
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<tr>
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<td>Majuelo La Otea ‘Pie Franco’</td>
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<tr>
<td>3724</td>
<td>Arenisca ‘Paraje Los Pilones’</td>
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</tr>
</tbody>
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### Bodegas y Viñedos Merayo, DO Bierzo

There is rather lovely balance of old and young at Merayo. 80 year old Mencia bush vines give their fruit to the young, dynamic winemaker Juan Merayo who then crafts wonderful wines full of fresh, perfumed characters and ripe red fruit evocative of Mencia. Everything is handpicked with the appropriate reverence for these octogenarian vines before the grapes receive careful temperature controlled ferments and sensitive use of French and American oak to ensure Juan creates the expressive wines he is looking for.

<table>
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<tr>
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<td>1217</td>
<td>Las Tres Filas Mencia</td>
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<td>Aquiana Mencia</td>
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### Dominio de Cair, DO Ribera del Duero

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<tr>
<td>7582</td>
<td>Cuvée de Cair</td>
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<tr>
<td>3865</td>
<td>Seleccion de la Aguilera</td>
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<td>1267</td>
<td>Cair (150cl.)</td>
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<td>1145</td>
<td>Tierras de Cair</td>
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### Viña Mayor, DO Ribera del Duero

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<tr>
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<td>Tinto Roble</td>
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<tr>
<td>3361</td>
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<td>3362</td>
<td>Reserva</td>
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<tr>
<td>3364</td>
<td>El Secreto</td>
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<td>3363</td>
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### Alvarez y Diez, DO Rueda

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<tr>
<td>1441</td>
<td>Silga Verdejo</td>
<td>18/19</td>
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### Bodegas Veracruz, DO Rueda

<table>
<thead>
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<tbody>
<tr>
<td>7357</td>
<td>Verdejo</td>
<td>17/18</td>
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### Caserio de Dueñas, DO Rueda

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<tbody>
<tr>
<td>3366</td>
<td>Verdejo Fermentado en Barrica, DO Rueda</td>
<td>2017</td>
<td>6x75cl</td>
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<tr>
<td>3367</td>
<td>Verdejo Superior En Rama, Vino de Mesa</td>
<td>17/18</td>
<td>6x75cl</td>
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</tbody>
</table>
### TXAKOLÍ

**Bodegas Itsasmendi, DO Txakolí**

On Spain’s northern coastline you will find Itsasmendi. They are the leading producer of Txakoli wine and produce a contemporary style from the native varieties Hondarrabi Zuri and Hondarrabi Zuri Zerratie, all grown amongst the Biscaya Hills. In touching distance of the Bay of Biscay, the land and the weather can appear more English than Iberian, an illusion rendered only more real by the herds of black and white Friesian cows that populate the landscape. The prevailing onshore wind is the saviour that protects the vines and fruit from the otherwise inevitable rot, and allows wine to be made that is full of aromatics, generous acidity and great structure. The perfect accompaniment to the ubiquitous shellfish that are the staples of the local cuisine.

<table>
<thead>
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<td>2814</td>
<td>Txakolí No 7</td>
<td>2017</td>
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<tr>
<td>3932</td>
<td>Bat Berri, Orange</td>
<td>2017</td>
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<td>2816</td>
<td>Txakolí Uretzi, Late Harvest (37.5cl.)</td>
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<td>6x37.5cl</td>
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### RIOJA

**Bodegas Amaren, DOCa Rioja Alavesa**

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<td>Crianza</td>
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<td>3001</td>
<td>Ángeles de Amaren</td>
<td>2015</td>
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<tr>
<td>3003</td>
<td>Tempranillo Reserva</td>
<td>2010</td>
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**Bodegas Luis Cañas, DOCa Rioja Alavesa**

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<td>7349</td>
<td>Reserva (50cl.)</td>
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<td>7353</td>
<td>Reserva (150cl.)</td>
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<td>2895</td>
<td>Reserva Selección de la Familia</td>
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**Bodegas Manzanos, DOCa Rioja**

**Finca Manzanos**

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<td>Blanco Fermentado en Barrica</td>
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<td>7515</td>
<td>Rosado</td>
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<td>2631</td>
<td>Rosado Barrica</td>
<td>17/18</td>
<td>12x75cl</td>
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<td>2001</td>
<td>Tempranillo</td>
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<td>7481</td>
<td>Joven</td>
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<td>2809</td>
<td>Garnacha</td>
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<td>2824</td>
<td>Graciano</td>
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<td>Crianza</td>
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<td>Gran Reserva</td>
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**Voché**

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<td>2627</td>
<td>Graciano</td>
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deAlto, DOCa Rioja

- **2672 Rioja** 18/19 12x75cl
- **7606 Crianza** 2016 12x75cl
- **3021 Reserva** 11/14 6x75cl

Gatito Loco, DOCa Rioja

- **3499 Blanco, Organic** 2018 6x75cl
- **3497 Tinto, Organic** 18/19 6x75cl

Abel Mendoza, DOCa Rioja

- **1707 Viura** 18/19 6x75cl
- **1711 Tempranillo Blanco** 18/19 6x75cl
- **1709 Garnacha Blanco** 18/19 6x75cl
- **1708 Malvasia** 15/18 6x75cl
- **2088 Blanco 5 Varietals** 18/19 6x75cl
- **1713 Jarrarte** 16/18 12x75cl
- **1756 Jarrarte Oak Aged** 15/16 6x75cl
- **2497 Guardaviñas Sin Sulfuroso** 2015 6x75cl
- **1716 Seleccion Personal** 2016 6x75cl
- **1719 Tempranillo Grano a Grano** 15/16 6x75cl
- **1721 Graciano Grano a Grano** 2016 6x75cl

NAVARRA

El Primero, DO Navarra

- **1078 Graciano, Garnacha** 18/19 12x75cl

Bodegas Manzanos, DO Navarra

Castillo de Enériz

- **2019 Chardonnay** 2019 12x75cl
- **3658 Garnacha Rosé** 2018 12x75cl
- **2020 Crianza** 14/15 12x75cl
- **2016 Reserva** 2013 6x75cl
- **1852 Coleccion** 2013 6x75cl

1864 Castillo De Olite

- **3493 Blanco Barrica** 2017 6x75cl
- **3494 Crianza** 2016 6x75cl
- **3496 Reserva** 2012 6x75cl

ARAGÓN

El Escocés Volante, DO Calatayud

- **2936 La Multa Old Vine Garnacha** 17/18 6x75cl
- **2937 Manga del Brujo Garnacha, Shiraz, Tempranillo** 15/17 6x75cl
- **1303 Es Lo Que Hay Garnacha** 2016 6x75cl
- **3707 El Mondongo, Vino Tinto de España** 2015 6x75cl
- **2867 Dos Dedos de Frente Syrah, Viognier** 2016 6x75cl
CATALUNYA

**Bodegas Sumarroca, DO Cava**

- 1131 Cava Brut Reserva - 2017 - 6x75cl
- 3946 Cava Brut Reserva Organic - AVAILABLE SUMMER 2020 - 2017 - 6x75cl
- 2713 Cava Brut Nature Gran Reserva - 15/16 - 6x75cl
- 1135 Cava Nuria Claverol Homenatge Brut Gran Reserva - 2014 - 6x75cl
- 1133 Cava Brut Rosé - 16/17 - 6x75cl
- 3227 Cava Nuria Claverol Brut Reserva Pinot Noir Rosé - 2016 - 6x75cl

**Buil y Giné, DOCa Priorat**

- 2706 Joan Giné Blanc - 17/18 - 12x75cl
- 7462 Giné Giné - 17/18 - 12x75cl

**Cal Batllet - Marc Ripoll, DOQ Priorat**

- 3413 d’Iatra - 2014 - 12x75cl
- 3414 Llum d’Alena - 2015 - 6x75cl
- 3415 Gratallops 5 Partides - 2012 - 6x75cl

**Alemany i Corrió, DO Penedès**

- 1744 Principia Mathematica - 18/19 - 6x75cl
- 3181 Principia Mathematica (150cl.) - 2018 - 6x150cl
- 1747 Cargol Treu Vi - 18/19 - 6x75cl
- 1974 Cargol Treu Vi (150cl.) - 15/18 - 6x150cl
- 1743 Pas Curtei - 2016 - 6x75cl
- 1742 Sot Lefriec - 12/15 - 6x75cl

**Equipo Navazos**

- 1703 Colet Navazos Extra Brut - 14/15 - 6x75cl
- 1704 Colet Navazos Reserva Extra Brut - 2013 - 6x75cl

**MONTSANT**

**Celler de Capçanes, DO Montsant**

- 3596 Sense Cap Blanc - 18/19 - 6x75cl
- 1834 Vimbland Blanc De Noir - 09/13 - 6x75cl
- 2837 Mas Donis Rosat - 18/19 - 6x75cl
- 3129 Mas Donis Negre - 18/19 - 6x75cl
- 3131 Mas Collet - 2017 - 6x75cl
- 1727 Peraj Petita (Kosher) - 2017 - 12x75cl
- 1736 Peraj Ha’abib (Kosher) - 2017 - 6x75cl
- 1734 Cabrida - 15/16 - 6x75cl
- 1737 Pansal del Calàs (50cl.) - 2013 - 6x50cl

Go to: www.alliancewine.com enter the product code and get straight to the information
SIERRA DE GREDOS

**Bodegas Bernabeleva, DO Vinos de Madrid**

- **3401 Navaherreros Blanco de Bernabeleva**
  - 2017
  - 6x75cl

- **3402 Manchomuelas**
  - 16/17
  - 6x75cl

- **3403 Camino de Navaherreros**
  - 2017
  - 12x75cl

- **3404 Navaherreros Garnacha de Bernabeleva**
  - 2017
  - 6x75cl

- **3405 Viña Bonita**
  - 16/17
  - 6x75cl

LA MANCHA

**Bodegas y Viñedos Tinedo, VdT Castilla**

- **2069 Runrún**
  - 2014
  - 6x75cl

- **2817 Ja! By Tinedo**
  - 2016
  - 6x75cl

- **3474 Cala No.1**
  - 2018
  - 6x75cl

**Campo Azafran**

- **7570 Airén, Sauvignon, VdT Castilla**
  - 2018
  - 12x75cl

- **3873 Airén, Sauvignon, Vino de España**
  - 2019
  - 6x75cl

- **7572 Tempranillo Rosado, VdT Castilla**
  - 2018
  - 12x75cl

- **3619 Tempranillo, Syrah, Vino de España**
  - 2018
  - 12x75cl

- **3989 Tempranillo, Syrah, Vino de España**
  - 2019
  - 6x75cl

**Castillo del Moro**

- **7560 Airén, Sauvignon, VdT Castilla**
  - 2018
  - 12x75cl

- **3871 Airén, Sauvignon, Vino de España**
  - 2019
  - 6x75cl

- **7573 Tempranillo Rosado, VdT Castilla**
  - 2018
  - 12x75cl

- **3872 Tempranillo Rosado, Vino de España**
  - 2019
  - 6x75cl

- **3618 Tempranillo, Syrah, Vino de España**
  - 2018
  - 12x75cl

- **3901 Tempranillo, Syrah, Vino de España**
  - 2019
  - 6x75cl

**Centello**

- **3228 Airén, Moscatel, VdT Castilla**
  - 2018
  - 6x75cl

- **3891 Airén, Moscatel, Vino de España**
  - 2019
  - 6x75cl

- **3621 Tempranillo, Vino de España**
  - 18/19
  - 6x75cl

**Te Quiero**

- **3539 Field Blend White, VdT Castilla**
  - 2018
  - 6x75cl

- **3540 Organic Field Blend Red, VdT Castilla**
  - 2018
  - 6x75cl

**Campo Flores**

- **3141 Blanco, VdT Castilla**
  - 2018
  - 12x75cl

- **3851 Tinto, VdT Castilla**
  - 2018
  - 12x75cl

**Torre Solar**

- **1382 Macabeo Sobre Lias, VdT Castilla**
  - 17/19
  - 6x75cl

- **1383 Tempranillo, Syrah, Vino de España**
  - 2018
  - 6x75cl

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*Case rate means 9 litre equivalent or 2 cases of 6 x 75cl All prices exclude VAT | Tel: 01505 506060 | orders@alliancewine.com*
MANCHUELA

**Bodegas Gratias, Manchuela**

When Ana and Iván got together for a party with some oenologist friends in 2007, they decided to make some wine and put it in a barrel. The results of this first vintage were astonishing and so Bodegas Gratias was born. After the success of the first vintage, they realised they had a chance to make a difference. In a region with a declining wine industry, Ana and Iván are on a mission to protect old vineyards of Bobal and other local varieties, championing the vinous heritage of the area. Hopefully not quixotically, they are keen to show that great wine can still be made here and that the region’s traditions can survive and flourish into the future.

These wines are artisanal and as natural as they come, being organically grown, fermented with natural occurring yeasts and minute sulphur additions, if any.

- **2197 Sol** 18/19 6x75cl
- **3167 Terra** 18/19 6x75cl
- **2196 ¿y tu de quién eres?** 18/19 6x75cl
- **2198 Got** 17/19 6x75cl
- **2203 Tinaja** 17/18 6x75cl
- **3833 Soy** 18/19 6x75cl
- **2199 Arroba** 18/19 6x75cl

**Bodegas Altolandon, DO Manchuela**

- **3597 Enblanco de Altolandon** 18/19 12x75cl
- **2193 Doña Leo** 2016 6x75cl
- **2192 Blanco** 2016 6x75cl
- **2194 Mil Historias Bobal** 2018 12x75cl
- **3536 Mil Historias Garnacha** 2017 12x75cl
- **2195 Mil Historias Malbec** 2018 12x75cl
- **3535 Rosalia Garnacha** 2015 6x75cl

JUMILLA

**The Mimic, DO Jumilla**

- **1272 Shiraz** 17/18 6x75cl

**Viña Elena, DO Jumilla**

- **7590 Familia Pacheco Organic** 2018 12x75cl
- **7591 Familia Pacheco Roble** 2018 12x75cl

VALENCIA

**La Comarcal, DO Valencia**

A collaboration of two friends, Javi Revert and Victor Marqués, who first worked together at Celler del Roure. Their two wines come from terroir specific vineyards to express the very best of the varieties they work with. Delmoro is predominantly Garnacha with some Bobal and Syrah in the blend, fermented separately, and aged in stainless steel and oak. All coming from a four hectare single vineyard. Carmen is 100% Bobal from a two hectare single vineyard and aged for 12 months in a single concrete egg and produced entirely biodynamically.

- **3639 Delmoro** 2017 6x75cl
- **3638 Carmen** 2017 6x75cl

**Celler del Roure, DO Valencia**

- **1482 Cullerot** 18/19 6x75cl
- **3709 Les Prunes, Blanc de Mandó** 2018 6x75cl
- **1458 Vermell** 2018 6x75cl
- **3214 Safrà** 18/19 6x75cl
- **1457 Parotet** 12/13 6x75cl
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<td><img src="image4" alt="Logo" /> 2081 Antonio Contreras Labrador Oloroso, Solera 1918</td>
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<td><img src="image5" alt="Logo" /> 3179 Edalo Rosado</td>
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<tr>
<td><img src="image6" alt="Logo" /> Bodega de Forlong</td>
</tr>
<tr>
<td><img src="image7" alt="Logo" /> 3338 Blanco</td>
</tr>
<tr>
<td><img src="image8" alt="Logo" /> 3337 80/20</td>
</tr>
<tr>
<td><img src="image9" alt="Logo" /> 3340 Mon Amour</td>
</tr>
<tr>
<td><img src="image10" alt="Logo" /> 3339 La Fleur (50cl.)</td>
</tr>
<tr>
<td><img src="image11" alt="Logo" /> 3341 Tintilla</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Bodegas Gutiérrez Colosia</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image12" alt="Logo" /> 2811 Fino</td>
</tr>
<tr>
<td><img src="image13" alt="Logo" /> 2813 Oloroso</td>
</tr>
<tr>
<td><img src="image14" alt="Logo" /> 3237 Amontillado</td>
</tr>
<tr>
<td><img src="image15" alt="Logo" /> 9331 Pedro Ximenez (37.5cl.)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Equipo Navazos Wine</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image16" alt="Logo" /> 3916 Ovni Palomino Fino</td>
</tr>
<tr>
<td><img src="image17" alt="Logo" /> 1706 Navazos Niepoort</td>
</tr>
<tr>
<td><img src="image18" alt="Logo" /> 2054 La Bota No 77, Florpower MMX</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Equipo Navazos Sherry</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image19" alt="Logo" /> 1701 I Think Manzanilla En Rama (37.5cl.)</td>
</tr>
<tr>
<td><img src="image20" alt="Logo" /> 1859 Fino En Rama, Saca de Junio 2017 (37.5cl.)</td>
</tr>
<tr>
<td><img src="image21" alt="Logo" /> 3806 La Bota No 93, Manzanilla 'Navazos'</td>
</tr>
<tr>
<td><img src="image22" alt="Logo" /> 2617 La Bota No 68, Fino 'Macharnudo Alto'</td>
</tr>
<tr>
<td><img src="image23" alt="Logo" /> 3757 La Bota 91, Fino 'Macharnudo Alto'</td>
</tr>
<tr>
<td><img src="image24" alt="Logo" /> 3756 La Bota 90, Manzanilla Pasada, 'Capataz Cabo'</td>
</tr>
<tr>
<td><img src="image25" alt="Logo" /> 3914 La Bota 95 Amontillado 'Navazos'</td>
</tr>
<tr>
<td><img src="image26" alt="Logo" /> 3805 La Bota No 92, Palo Cortado 'Pata de Gallina' (50cl.)</td>
</tr>
<tr>
<td><img src="image27" alt="Logo" /> 2980 La Bota No 78, Oloroso (37.5cl.)</td>
</tr>
<tr>
<td><img src="image28" alt="Logo" /> 3988 La Bota No 78, Oloroso, 'Más allá del NO', (37.5cl.)</td>
</tr>
<tr>
<td><img src="image29" alt="Logo" /> 2982 La Bota No 79, Cream (37.5cl)</td>
</tr>
<tr>
<td><img src="image30" alt="Logo" /> 3913 La Bota No 96, Amontillado (150cl.)</td>
</tr>
</tbody>
</table>
Bodegas Ximénez-Spínola

- 2751 Exceptional Harvest 2017 6x75cl
- 2755 Fermentacion Lenta 17/18 3x75cl
- 2752 Pedro Ximénez Vintage (37.5cl.) 2018 6x37.5cl
- 2754 Pedro Ximénez Solera 1918 N/V 3x75cl

MONTILLA-MORILES

Equipo Navazos

- 2707 Casa del Inca, Pedro Ximenez 2017 6x75cl
- 3537 La Bota No 85, Fino Amontillado N/V 6x75cl

Ana and Ivan of Bodegas Gratias, Manchuela
USA

CALIFORNIA

Headlands Cove
9252 White Zinfandel 18/19 12x75cl

Paul Hobbs

Crossbarn
- 8137 Chardonnay, Sonoma Coast 17/18 12x75cl
- 8138 Pinot Noir, Sonoma Coast 17/18 12x75cl
- 8127 Cabernet Sauvignon, Napa Valley 16/17 12x75cl

Paul Hobbs Wines
- 8128 Chardonnay, Russian River 16/17 12x75cl
- 8129 Pinot Noir, Russian River 16/17 12x75cl
- 8131 Cabernet Sauvignon, Napa Valley 15/16 12x75cl
- 2121 Cabernet Sauvignon, Beckstoffer Dr Crane Vineyard, Napa Valley 2015 6x75cl
- 8134 Cabernet Sauvignon, Beckstoffer To Kalon Vineyard, Napa Valley 2016 6x75cl
- 2533 Cabernet Sauvignon, Nathan Coombs Estate, Coombsville, Napa Valley 15/16 6x75cl

Cartlidge and Browne, North Coast
In 1980, the same year Ronald Reagan came to power and JR was shot in 'Dallas', with no money to buy vineyards and seeing no reason to, Tony Cartlidge started his winery in an undistinguished Napa Valley garage. Possibly the original Californian 'garagiste' he set out to source the best possible grapes to handcraft his wines in this unassuming home. Nearly 40 years later, still sourcing from vineyards as wide ranging as Sonoma to the Sierra foothills, continuing to produce high quality wines, Cartlidge & Browne has become a byword for varietally pure Californian wines, whilst sticking to their garagiste roots of taking a different path.

- 1826 Chardonnay 17/18 12x75cl
- 1159 Cabernet Sauvignon 17/18 12x75cl
- 1161 Pinot Noir 2018 12x75cl

Qupe, Central Coast
Founded in the auspicious year of 1982, by Bob Lindquist, and affiliated to the equally auspicious band known as the Rhone Rangers, Qupe has been as successful as it has been a trailblazer. Set in the cool East-West valleys of Santa Barbera that benefit from the direct influence of the Ocean, cool climate, organically farmed Rhone varietal wines have always been their raison d’etre. Bob was presented with a Lifetime Achievement Award in 2015 and the Californian poppy logo of the winery is now world renowned.

- 3947 “Y” Block Chardonnay, Santa Barbara County 2016 12x75cl
- 3948 Syrah, Central Coast 2017 12x75cl

OREGON

Lenné Estate, Yamhill Carlton
1032 Pinot Noir 2015 12x75cl

Go to: www.alliancewine.com enter the product code and get straight to the information
We know that customers are looking for low or no alcohol alternatives and would like to see it in wine.

We have tried many low and de-alcoholised wines and sadly concluded that it is not something we want to offer to our customers. Maybe it is because we love wine so much and want to protect it for what it is meant to be – a beautiful enjoyable drink, so we have looked elsewhere.

Cider being made exactly the same way as wine – it is just naturally fermented apple juice. And it is naturally lower in alcohol, most between 3% to 8.5%. We have tasted them with many different dishes and all of us are very confident that not only are they a great drink, but they accompany many different foods well too.

We are delighted to share these new experiences with you.

**ENGLAND**

* Once Upon A Tree, Herefordshire

Simon Day, an experienced winemaker, had some form of epiphany in 2007 while in the corner of an orchard in Herefordshire. He decided to embark on a cider journey with the fundamental assertion 'We will let the fruit do the talking'. And the approach seems to have borne fruit, if you pardon the pun. Along the way they have been awarded BBC’s Radio’s ‘Drinks Producer of the Year’ through their innovative and humble approach involving co-fermentation with grape skins and tackling the frosty challenge of ice cider.

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Name</th>
<th>Year</th>
<th>Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>3968</td>
<td>Wild Flight Single Variety Dabinett Cider</td>
<td>2017</td>
<td>12x37.5cl</td>
</tr>
<tr>
<td>3964</td>
<td>Dabinett &amp; Pinot Noir Co-Ferment Cider</td>
<td>2018</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3966</td>
<td>Dabinett &amp; Bacchus Co-Ferment Cider</td>
<td>2019</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3967</td>
<td>The Wonder Pear Ice Wine</td>
<td>2015</td>
<td>12x37.5cl</td>
</tr>
</tbody>
</table>

* Pilton, Somerset

The mere words “Pilton, Somerset” evoke an image of sun dappled orchards in late summer. A truly English scene where cider has been made for generations and is integral to the fabric of the community. Into this, in 2013, Martin Berkely walked and started making delicate and delicious gently sparkling cider by the ancient method of keeving. No water, no sugar, just patience and apple juice helps develop sublime creations that have as much in common with the winemaking process as anything by focusing on the use of wild yeasts, cold cellars and bottle fermentation.

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Name</th>
<th>Year</th>
<th>Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>3969</td>
<td>Keeved Cider</td>
<td>2019</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3971</td>
<td>Tomoshanta Cider</td>
<td>2017</td>
<td>6x75cl</td>
</tr>
<tr>
<td>3972</td>
<td>Pomme Pomme Cider</td>
<td>2017</td>
<td>6x75cl</td>
</tr>
</tbody>
</table>

**SWEDEN**

* Brännland, Umeå

From the frozen north comes this very individual and intriguing cider. Up on the Baltic coast Brännland starting producing cider in 2010 and soon realised that their climate lent itself to that fascinating product, Cidre De Glace developed in the equally cold Quebec region of Canada in the 1990s. Treating apples like grapes and aiming to create ice cider is as crazy and tantalising as it sounds. Constantly refining and tinkering with the blend, with a commitment to no additions or preservatives of any kind, the guys are Brännland are obsessed with evolving their creations and spreading the word of what can be achieved in the frozen north.

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Name</th>
<th>Year</th>
<th>Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>3956</td>
<td>Pernilla Perle</td>
<td>2018</td>
<td>12x37.5cl</td>
</tr>
<tr>
<td>3961</td>
<td>Claim IsCider</td>
<td>2018</td>
<td>6x37.5cl</td>
</tr>
<tr>
<td>3963</td>
<td>IsCider</td>
<td>2018</td>
<td>6x37.5cl</td>
</tr>
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</table>
### SWEET

**AUSTRALIA**

Stella Bella Wines

<table>
<thead>
<tr>
<th></th>
<th>8362 Pink Muscat (37.5cl)</th>
<th>17/18</th>
<th>12x37.5cl</th>
</tr>
</thead>
</table>

### FRANCE

**Loire**

Domaine des Baumard

<table>
<thead>
<tr>
<th></th>
<th>2784 Côtes du Layon, Carte d’Or (37.5cl)</th>
<th>17/18</th>
<th>12x37.5cl</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1168 Quarts de Chaumes (37.5cl)</td>
<td>2012</td>
<td>12x37.5cl</td>
</tr>
</tbody>
</table>

**Bordeaux**

Château de Suduiraut

<table>
<thead>
<tr>
<th></th>
<th>3210 Lions de Suduiraut (37.5cl)</th>
<th>2015</th>
<th>12x37.5cl</th>
</tr>
</thead>
</table>

### Rhône

Guillaume Gonnet

<table>
<thead>
<tr>
<th></th>
<th>2436 Muscat de Beaumes de Venise (37.5cl)</th>
<th>18/19</th>
<th>12x37.5cl</th>
</tr>
</thead>
</table>

### GERMANY

**Wéingut Max Ferdinand Richter**

<table>
<thead>
<tr>
<th></th>
<th>6630 Riesling Spätlese, Graacher Himmelreich, QmP</th>
<th>2018</th>
<th>12x75cl</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1570 Riesling Spätlese, Erdener Treppchen, QmP</td>
<td>17/18</td>
<td>12x75cl</td>
</tr>
</tbody>
</table>

### HUNGARY

Mád Wine Kft

<table>
<thead>
<tr>
<th></th>
<th>1014 Mád Tokaji (37.5cl)</th>
<th>2016</th>
<th>6x37.5cl</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>St Tamás</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>1484 Tokaji Aszú, 6 Puttonyos (37.5cl)</td>
<td>2009</td>
<td>6x37.5cl</td>
</tr>
</tbody>
</table>

### ITALY

**Val d’Aosta**

La Crotta di Vegneron

<table>
<thead>
<tr>
<th></th>
<th>2745 Chambave Muscat Passito, DOC (37.5cl)</th>
<th>2016</th>
<th>6x37.5cl</th>
</tr>
</thead>
</table>

**Piedmont**

Tenuta Olim Bauda

<table>
<thead>
<tr>
<th></th>
<th>2953 Centive Moscato d’Asti Frizzante, DOCG</th>
<th>18/19</th>
<th>6x75cl</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2429 Pian Centive Moscato d’Asti Frizzante, DOCG (37.5cl)</td>
<td>18/19</td>
<td>12x37.5cl</td>
</tr>
</tbody>
</table>

**Tuscany**

Riecine

|  | 1234 Passito Sebastiano (50cl) | 2001 | 6x50cl |

**Sicily**

Rallo Azienda Agricola

|  | 2931 Passito di Pantelleria, DOP (50cl) | 15/16 | 6x50cl |

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Case rate means 9 litre equivalent or 2 cases of 6 x 75cl All prices exclude VAT | Tel: 01505 506060 | orders@alliancewine.com
### PORTUGAL

**Quinta da Alorna**
- 2191 Branco Colheita Tardia Late Harvest (37.5cl.)
- 2015
- 6x37.5cl

### SPAIN

**Txakolí**
- Bodegas Itsasmendi
  - 2816 Txakolí Uretzi, Late Harvest (37.5cl.)
  - 2016
  - 6x37.5cl

**Montsant**
- Celler de Capçanes
  - 1737 Pansal del Calàs (50cl.)
  - 2013
  - 6x50cl

**Jerez**
- Bodegas Gutiérrez Colosia
  - 9331 Pedro Ximenez (37.5cl.)
  - N/V
  - 12x37.5cl

- Bodegas Ximénez-Spínola
  - 2752 Pedro Ximénez Vintage (37.5cl.)
  - 2018
  - 6x37.5cl
  - 2754 Pedro Ximénez Solera 1918
  - N/V
  - 3x75cl

### SMALL FORMATS

**AUSTRALIA**

**Wild & Wilder**
- Tabula Rasa
  - 3276 Tabula Rasa #V18 White (50cl.)
  - 2018
  - 12x50cl
  - 2422 Tabula Rasa #V18 Red (50cl.)
  - 2018
  - 12x50cl

**FRANCE**

**Pierre Mignon**
- 2919 Grande Réserve Premier Cru (37.5cl.)
  - N/V
  - 12x37.5cl
  - 2921 Brut Rosé (37.5cl.)
  - N/V
  - 12x37.5cl

**Domaine Daulny**
- 1189 Sancerre Blanc (37.5cl.)
  - 18/19
  - 24x37.5cl

**Domaine Fichet**
- 2869 Mâcon-Villages (37.5cl.)
  - 18/19
  - 12x37.5cl

**Domaine Berrod**
- 1964 Fleurie (37.5cl.)
  - 18/19
  - 24x37.5cl

**Château Treytins**
- 3287 Château Treytins (37.5cl.)
  - 12/15
  - 24x37.5cl

**Château de Ferrand**
- 2146 Château de Ferrand Grand Cru (37.5cl.)
  - 2009
  - 24x37.5cl
  - 2146 Château de Ferrand Grand Cru (37.5cl.)
  - 2014
  - 24x37.5cl

**Domaine Berthet-Bondet**
- 3169 Château Chalon (62cl.)
  - 11/12
  - 6x62cl
### ITALY
#### La Vita Sociale
- 3562 Prosecco, Spumante, DOC, Veneto (20cl.)
- N/V
- 24x20cl

### SPAIN
#### Bodegas Luis Cañas
- 7324 Crianza (50cl.)
- 2016
- 12x50cl
- 7349 Reserva (50cl.)
- 2013
- 12x50cl

#### Bodegas Manzanos
  - Finca Manzanos
  - 7329 Crianza (37.5cl.)
  - 2015
  - 24x37.5cl

#### Bodega de Forlong
- 3339 La Fleur (50cl.)
- 2015
- 6x50cl

### LARGE FORMATS
#### FRANCE

#### Pierre Mignon
- 2915 Brut Prestige (150cl.)
- N/V
- 3x150cl

#### Château Lamothe-Cissac
- 1089 Château Lamothe-Cissac (150cl.)
- 15/16
- 6x150cl

#### Domaine Sainte Marie
- 1406 Tradition (150cl.)
- 18/19
- 3x150cl
- 1407 Tradition (300cl.)
- 18/19
- 1x300cl

#### Domaine de la Grande Bauquière
- 3392 B by La Grande Bauquière (150cl.)
- 18/19
- 3x150cl

### HUNGARY
#### Mád Wine Kft
- 1279 Mád Dry Furmint (150cl.)
- 15/16
- 6x150cl

### ITALY
#### Tenuta Olim Bauda
- 1268 Barbera d’Asti, La Villa, DOCG (150cl.)
- 2018
- 3x150cl

#### Mabis
  - Biscardo
  - 3568 Rosapasso, IGT (150cl.)
  - 18/19
  - 6x150cl
  - 1675 Neropasso, IGT (150cl.)
  - 2016
  - 6x150cl
  - 1676 Neropasso, IGT (300cl.)
  - 2016
  - 1x300cl

#### Baglio Gibellina
- 1994 U. Passimiento, DOC (150cl.)
- 2018
- 6x150cl
## SPAIN

### Pazo de Señorans
- **2451 Albariño (150cl.)**
  - **2018**
  - **4x150cl**

### Dominio de Cair
- **1267 Cair (150cl.)**
  - **2014**
  - **6x150cl**

### Bodegas Luis Cañas
- **1266 Crianza (150cl.)**
  - **2016**
  - **6x150cl**
- **7353 Reserva (150cl.)**
  - **2013**
  - **6x150cl**

### Bodegas Manzanos
- **2152 Crianza (150cl.)**
  - **2016**
  - **6x150cl**

### Alemany I Corrió
- **3181 Principia Mathematica (150cl.)**
  - **2018**
  - **6x150cl**
- **1974 Cargol Treu Vi (150cl.)**
  - **15/18**
  - **6x150cl**

## SPIRITS & LIQUEURS

### ENGLAND

#### Little Bird
- **1454 Little Bird London Dry Gin (70cl.)**
  - **N/V**
  - **6x70cl**
- **2831 Little Bird London Dry Gin (5cl.)**
  - **N/V**
  - **12x5cl**

### SPAIN

#### Bodegas Manzanos
- **3321 Pacharán**
  - **N/V**
  - **6x100cl**
IMPORTANT: These Terms of Sale are considered by us to set out the whole agreement between you and us for the sale of the wine. Please ensure that you read and understand these Terms of Sale before you submit an order, because you will be bound by these Terms of Sale once a contract comes into existence between you and us (no previous written or oral agreements will apply to that contract).

1 PLACING YOUR ORDER

1.1 Making & accepting orders: You can place orders for wine by telephone, email, fax, via our website or directly with our sales representatives. Your order is deemed to be an offer by you to enter into a legally binding contract with us. We are free to accept or decline your offer at our absolute discretion. These Terms of Sale shall form a binding contract between you and us only when we either issue you with express written or verbal acceptance of your order or we deliver the wine (or make the wine available for collection, where applicable), whichever is the earlier, at which point a contract shall come into existence between you and us (our receipt of payment does not constitute our acceptance). Contracts can be concluded in the English language only.

1.2 Minimum order quantity: Unless otherwise expressly agreed by us, we will not accept orders for less than 10 cases containing 9 litres equivalent of wine in each case. Where we accept orders for less than this quantity, a delivery surcharge is payable by you, as detailed in clause 2.2.

1.2.1 For bespoke products, the minimum quantity is 6000 bottles subject to a written contract or contact our customer service for more information.

1.3 Availability of wine: All of the wine we offer is subject to availability from our suppliers. We will try to contact you promptly if we are unable to supply the wine that you have ordered and we will give you the option of either varying or cancelling your order.

1.4 Age restriction: It is illegal for us to sell wine to anyone who is, or appears to be under the age of 18 years. By placing an order, you confirm that you are at least 18 years of age; we reserve the right to cancel the contract between you and us if we or our couriers are unsure of whether you are at least 18 years old.

2 PRICES AND PAYMENT

2.1 Our prices: The price payable by you for our wine will be, unless otherwise agreed in writing, the price set out in our price list published at the time the wine is ordered. We may alter our prices at any time prior to delivery to account for factors such as VAT, excise duty, market and currency fluctuations and in such cases we shall endeavour to contact you promptly and give you the option of either paying the revised price or cancelling your order. Our prices are quoted exclusive of Value Added Tax and VAT will be charged where applicable at the prevailing rate (unless exempt from VAT or in the case of a sale transaction under bond where zero VAT rate applies).

2.2 Other charges: Duty and the cost of delivery to either mainland Great Britain or mainland Northern Ireland are included in the prices we quote, unless otherwise stated. If we accept an order from you for less than 10 cases of wine to be delivered to an address in mainland Great Britain or mainland Northern Ireland, an additional delivery surcharge of £4.50 plus VAT per case of 9 litres will be imposed. If you require delivery be made to a destination which is not in mainland Great Britain or mainland Northern Ireland, please contact our customer service department.

2.3 Currency: You must make payment to us in the same currency as the price quoted by us at the time you placed your order. We reserve the right to make any refunds in the currency you used to make payment to us.

2.4 Making payment: Unless otherwise agreed by us in writing, payment for all wine must be made in advance in cleared funds (without any deduction by way of set-off or counterclaim). We accept payment by all major credit cards except American Express. We also accept payment by cheque payable to “Alliance Wine Company Limited”, by Direct Debit or by bank transfer (our bank details are available on request).

2.5 Late payment: Where we agree that payment may be made in arrears but you fail to make the payment due to us in full by the due date for payment, we reserve the right to charge interest to you on the overdue amount at the rate of 8% per annum above the base lending rate of the Bank of England from time to time. This interest shall accrue on a daily basis from the due date until the date of actual payment of the overdue amount, whether before or after judgment. You must pay us interest together with the overdue amount. Without limiting any other remedies or rights that we may have, if you do not pay us on time, we may cancel or suspend any outstanding order until you have paid all outstanding amounts.

We reserve the right to withdraw any credit facility provided and all monies will become due and payable with immediate effect.

2.6 Transfer of ownership: Ownership of the wine will only pass to you when we receive payment in full of all sums due for the wine, including delivery charges, wherever applicable. You may however resell the wine in the ordinary course of your business after we have delivered it to you (but you must not deal with the wine in any other way, nor may you permit any lien, charge or encumbrance to be created over the wine, until, in any such case, payment has been made to us in full). If you fail to make payment to us in full within 30 days of the due date for payment or if the contract between you and us is cancelled or otherwise terminated for any reason prior to payment being made to us, you agree that, without limiting any other remedies or rights that we may have, we (and our agents) shall be entitled to enter any premises where you store wine to ascertain whether any of the wine we own is stored there and to inspect, count and recover that wine.

2.7 Return of Goods: Return of goods is solely at company discretion and must be agreed prior to return. Any transportation cost for returned goods will be your responsibility unless otherwise agreed.

3 DELIVERY

3.1 Date for delivery: We will try to deliver the wine you have ordered promptly (or otherwise as agreed by our customer service department at the time you place your order). However, any delivery dates we provide are estimates only. If we cannot supply the wine you have ordered (where applicable, by making it available in accordance with any Incoterms we have used, as explained in clause 3.3) within 30 days of receiving your order (or by any alternative date we have agreed with you), we will contact you as soon as possible to give you the option of either accepting a later delivery date or cancelling your order. If we are not reasonably able to ascertain your preference, your order will be treated as cancelled.

3.2 Delivery location & risk: Unless otherwise stated by us, deliveries will only be made to addresses in mainland Great Britain or mainland Northern Ireland and all risks to the wine will be your responsibility from the time of delivery. This does not apply where we incorporate Incoterms, as explained below in clause 3.3 or, for less than this quantity, a delivery surcharge is payable by you, as detailed in clause 2.2.

3.3 Use of Incoterms: Where stated in our price list (or in contract terms agreed by us), our wine will be supplied:

- Deliver duty paid (also referred to by us as DDP)
- Deliver under bond (also referred to by us as DAP)
- Ex-Works (also referred to by us as FCA) or
- Free on board (also referred to by us as FOB)

These expressions shall have the meaning given to them in the International Chamber of Commerce’s ‘International Commercial Terms’ / ‘Incoterms’ and, where these expressions are used by us, the applicable responsibilities set out in the most recent version of Incoterms in effect when ordering shall apply in addition to the provisions in these Terms of Sale (and in the event of any conflict, the provisions of Incoterms shall prevail). More information regarding Incoterms is available at http://www.iccwbo.org/incoterms.

3.4 Generally, delivery shall occur when the Goods have been collected by the Customer or have been delivered by the Company to the agreed address, or

3.5 Where the Company supplies on the FCA basis (referred also as Ex Cellar) responsibility for the transport & insurance of the Goods in transit is that of the Customer following delivery at the Company’s loading bay and the risk of loss, damage to Goods or [where supplied under bond] liability for the duty and CCT if any, shall then pass the Customer, or

3.6 Any dates specified by the Company for delivery of the Goods are intended to be an estimate and time for delivery shall not be made of the essence by notice. If no dates are so specified, delivery will be within a reasonable time.

3.7 Subject to the other provisions of these Conditions, the Company shall not be liable for any direct, indirect or consequential loss (all of which terms include without limitation, pure economic loss, loss of profits, loss of business, depletion of goodwill or similar loss) costs damages, charges or expenses caused directly or indirectly by any delay in the delivery of the Goods, or shall any delay entitle the Customer to terminate or rescind the contract unless such delay exceeds 120 days from the time the Goods were meant to have been delivered.

3.7.1 If 10 working days after the day the Company notified the Customer that the Goods were ready for delivery, the Company has not taken or accepted delivery of them and unless any variation of the contract has been accepted in writing by the Company, the Company may resell or otherwise dispose of all part of the Goods and in such case, risk in the Goods shall be passed back to the Company and all costs arising from such cancellation shall be passed to the Customer.

3.7.2 Subject to clause 1.2.1 and 3.6.1, the customer endeavours to take delivery within the term of the contract and if delivered in instalments, each separate instalment shall be invoiced and paid for in accordance with the provisions of the contract. Each instalment shall be a separate contract and no cancellation or termination of any one contract relating to an instalment shall entitle the customer to repudiate or cancel any other contract or instalment.

3.8 Failure to accept delivery: We may use an independent courier of our choice or other depending on your type of order or transactions. If you fail to accept delivery of the wine you have ordered within 3 days of our first attempt to deliver the wine to the specified address, we may charge you for any consequential storage costs reasonably incurred by us (unless your failure is caused by events beyond your reasonable control) and we shall not be liable for late delivery.
4 OUR QUALITY GUARANTEE

4.1 Customer service: We work hard to ensure that our customers are satisfied with our service. If you have any questions or problems, please contact us at:

Alliance Wine, 7 Beechfield Road, Willowyard Estate, Beith, Ayrshire, KA15 1LN
Tel: 01505 506060   Fax: 01505 506066   E-mail: sales@alliancewine.co.uk

4.2 Quality guarantee: The following warranty is in addition to the legal rights granted to consumers by law. Advice about the legal rights of consumers is available from your local Citizens’ Advice Bureau or trading standards office. All other warranties are excluded to the fullest extent permitted by law. We warrant that, on delivery, the wine we supply will:

be of satisfactory and merchantable quality;
comply with all applicable UK laws and regulations; and

conform in all material respects with the description of that wine contained in our written quote and the sample of that wine supplied to you, each as applicable (our suppliers may however change the style of labels and packaging at any time so we cannot guarantee that bottles, labelling or packaging supplied to you will match the descriptions or images contained in our promotional or other material, other than in relation to the labels of any ‘personalised House style wine’ that we have agreed to supply to you).

4.3 Returning defective products: In the unlikely event that our wine does not conform to the quality standards above, is otherwise defective or is not what you ordered, please let us know promptly after delivery. If you notice a mistake made by us after you have received the wine, we would appreciate it if you would please notify us within 48 hours. You must make any rejected wine available for collection by our courier if we request and take reasonable care of it pending collection. We will promptly refund any payment made by you for defective or incorrect wine that we have supplied. If, however, you reject wine which is not defective or incorrect (and you are not otherwise entitled to cancel your order), we reserve the right to charge you the direct cost to us of collecting, testing, storing and redelivering the rejected wine.

4.4 Errors made by us: We try to ensure that our descriptions and prices are accurate. If, prior to delivery to you, we discover an error in relation to the wine you have ordered, we will contact you as soon as possible to give you the option of either confirming your order subject to correction of the error or cancelling your order (and receiving a full refund of any prepayments you have made). If we are not reasonably able to ascertain your preference, your order will be treated as cancelled.

4.5 Correcting your mistakes: If you want to correct any mistakes you made in your order, you must inform us by telephone or by email prior to both your order being accepted and the wine being delivered. If you inform us of your mistake after your order is accepted or after the wine is delivered, we may, at our sole discretion, agree to amend your order (but we reserve the right to charge you for recovering the wine from you and for delivery of its replacement to you, where applicable).

5 LIABILITY DISCLAIMER

5.1 Extent of this disclaimer: Nothing in these Terms of Sale shall in any way limit our liability for death or personal injury caused by our negligence, for fraud or fraudulent misrepresentation or for any other matter for which it would be illegal or unlawful for us to exclude or attempt to exclude our liability.

5.2 Liability restriction: If you or we do not comply with these Terms of Sale, neither you nor we shall be responsible for any loss of income or revenue, loss of business, loss of anticipated savings, any wasted time or other losses that the other suffers as a result which are not a foreseeable consequence of the failure to comply with these Terms of Sale.

5.3 Liability to business customers: Unless you are a consumer, our total liability to you, in respect of any claim by you arising out of or in connection with the provision of (or the failure to provide) wine shall be limited to the sum paid by you to us for the wine which is the subject of the claim. Unless you are a consumer, all wine must be examined by you upon receipt and we shall not be liable for any shortages or breakages which are not reported to us within 24 hours of us delivering the wine (or making the wine available for collection, where applicable).

5.4 Events outside our control: We shall not be liable for any delay or failure to supply wine which is wholly or partly caused directly or indirectly by any circumstances beyond our reasonable control, including, without limitation: adverse weather or natural disaster; terrorism, war or civil commotion; any labour dispute; compliance with any law or governmental order, rule, regulation or direction; or non-performance by any of our suppliers.

6. GENERAL LEGAL MATTERS

6.1 What we mean: In these Terms of Sale

6.1.1 references to “we” and “us” mean Alliance Wine Company Limited, a company incorporated in Scotland with company number SC090255 and VAT number 408 6419 81 and having its registered office at 7 Beechfield Road, Willowyard Estate, Beith, Ayrshire, KA15 1LN;

6.1.2 references to a “consumer” mean an individual who places an order with us in his or her personal capacity and not in the course of trade or business;

6.1.3 references to “wine” means the product you have ordered from us: our products include, without limitation, wine, port, cognac, brandy, fruit liqueur and other such drinks;

6.1.4 references to the plural include the singular and vice versa;

6.1.5 the headings shall not affect the interpretation of these Terms of Sale; and

6.1.6 references to “writing” or similar expressions shall include communications by email.

6.2 Changes to these terms: We may revise these Terms of Sale from time to time. The revised version will apply to orders placed after the revised version is published and, where required to enable us to comply with the law, to any orders you have already made which we have not yet fulfilled.

6.3 Unenforceable provisions: If any of the provisions in these Terms of Sale are held by any competent authority to be unlawful or unenforceable in whole or in part, the remainder of the provision in question and the remaining provisions of these Terms of Sale shall continue in full force and effect to the fullest extent possible.

6.4 Insolvent customers: We may at any time, by giving you notice in writing, immediately terminate any contract made with you if the applicable order was made on behalf of a company and:

6.4.1 that company passes a resolution that it be wound up or dissolved or it makes an arrangement with its creditors (other than, in each case, for the sole purpose of a scheme for a solvent amalgamation of that company with one or more other companies or the solvent reconstruction of that company);

6.4.2 the Court makes an administration order or winding up order in relation to that company; an administration, administrative receiver, receiver or manager is appointed by a creditor or by the Court in relation to that company, or possession is taken of any of the property of that company under the terms of a floating charge; or

6.4.3 any event analogous to the events described in clauses 6.4.1 or 6.4.2 above occurs in any jurisdiction in which the relevant party is incorporated or resident or does business.

6.5 Law and dispute forum: These Terms of Sale shall be governed by Scots law and you and we both agree to submit to the non-exclusive jurisdiction of the Scottish courts.

CREDIT ACCOUNTS AND USE OF PERSONAL DATA

The following information is applicable if you apply for a credit account with us:

Information we use: If you apply for a credit account with us, we will search the records we hold and your records at credit reference agencies or third parties; they will give us shared credit information, fraud prevention information, and public information (such as details of English County Court Judgments, bankruptcies and information from the electoral register). If an application for a credit account is being made by or on behalf of a company, partnership, or other such entity, we may use credit reference agencies to check the details of the individuals who own and/or control that business. You must ensure that they are all aware that their details may be used in this way. Please contact us if you want details of those credit reference agencies from which we obtain, and to which we pass, information about you. You have a legal right to these details. We may use credit scoring or other automated decision-making systems to assess your application.

Sharing information about you: We may share your information with credit reference agencies or third parties. This information remains on the agencies’ files for 6 years after our credit arrangement with you is terminated. Whether or not your application proceeds, the agencies will add to your record details of our searches and your application. This record (but not our name) will be seen by other organisations when you apply for credit in the future. A large number of applications within a short period of time could affect your ability to obtain credit. We will also add to your record with the agencies details of your business’ agreement with us, the payments your business makes under it, and any default or failure to keep to its terms.

Use of your credit reference information: The information held by the credit reference agencies or third parties we use will be disclosed to us and other organisations (in the UK and in other countries) to, for example prevent fraud and money laundering, trace your whereabouts, recover debts that you owe, manage credit accounts and other facilities; or to make decisions on credit, insurance and other facilities, about you, your financial associate(s), members of your household or your business.

Linked information: The information credit reference agencies or third parties give us about you may already be linked to information about someone else you have had a joint account or similar financial association with, including members of the same household. By submitting an application you confirm that their finances will not affect our decision. We may check this and may turn down the application if we find it is inaccurate. An “association” between joint applicants (between you and your business partner, for example) will be created at credit reference agencies. This will link your financial records, each of which will be taken into account in all future applications by either or both of you. This will continue until one of you successfully applies to the agencies to have the association removed.
Gnarly old vines at Tenute Bosco, Sicily